# **2017 TRENDING SCHEDULES - BASIS OF PRESENTATION**

## WWE's operations are organized around four principal activities in ten reportable segments:

The <u>ten</u> <u>reportable</u> <u>segments</u> of the Company now include the following: <u>Network</u>, <u>Television</u>, <u>Home</u> <u>Entertainment</u> and <u>Digital</u> <u>Media</u> are individual segments that comprise the <u>Media</u> <u>Division</u>; <u>Live</u> <u>Events</u>; <u>Licensing</u>, <u>Venue</u> <u>Merchandise</u> and <u>WWEShop</u> are individual segments that comprise the <u>Consumer Products Division</u>; <u>WWE Studios</u> and <u>Corporate and Other</u>.

## **Media Division**

Network Segment revenues consist principally of subscriptions to WWE Network, fees for viewing our pay-per-view programming, and advertising fees. Television Segment revenues consist principally of television rights fees and advertising. Home Entertainment revenues consist principally of sales of WWE produced content via home entertainment platforms, including DVD, Blu-Ray, and subscription outlets. Digital Media revenues consist principally of advertising sales on our websites and third party websites, including YouTube, and sales of various broadband and mobile content.

## Live Events

Revenues consist principally of ticket sales and travel packages for live events.

## **Consumer Products Division**

Licensing Segment revenues consist principally of royalties or license fees related to various WWE themed products such as video games, toys and apparel. Venue Merchandise revenues consist of sales of merchandise at our live events. WWE Shop revenues consist of sales of merchandise on our websites, including through our WWEShop Internet storefront.

## **WWE Studios**

Revenues consist of amounts earned from investing in, producing and/or distributing filmed entertainment.

## **Corporate and Other**

Revenues consist of amounts earned from talent appearances. Expenses include corporate overhead and certain expenses related to sales and marketing, including our international offices, and talent development functions. Additionally, Corporate and Other includes all intersegment eliminations recorded in consolidation.

The Company presents OIBDA as the primary measure of segment profit (loss). The Company believes the presentation of OIBDA is relevant and useful for investors because it allows investors to view our segment performance in the same manner as the primary method used by management to evaluate segment performance and make decisions about allocating resources. The Company defines OIBDA as operating income before depreciation and amortization, excluding feature film and television production asset amortization and impairments, as well as the amortization of costs related to content delivery and technology assets utilized for our WWE Network.

### WWE TRENDING SCHEDULES STATEMENT OF OPERATIONS (\$ in millions; Unaudited)

	I			20									16					2017		Full	Year		l	Chan	
		Q1		Q2	0	23		Q4		Q1		Q2		Q3		Q4		Q1	2	2015	2	2016	2014-	15	2015-16
<u>Revenues:</u>																									
Media Division	\$	104.8	\$	99.1	\$ 1	L14.9	\$	106.6	\$	109.7	\$	117.5	\$	110.4	\$	125.0	\$	118.6	\$	425.4	\$	462.6	2	5%	9%
Live Events		39.3		26.4		26.1		32.9		25.3		51.9		28.6		38.6		32.1		124.7		144.4	1	3%	16%
Consumer Products Division		30.2		21.8		22.4		24.0		33.3		25.2		21.6		27.8		35.1		98.4		107.9	2	6%	10%
WWE Studios		1.5		2.1		1.7		1.8		2.0		3.2		2.5		2.4		1.3		7.1		10.1	-3	5%	42%
Corporate & Other		0.4		0.8		1.1		0.9		0.8		1.2		1.1		1.1		1.3		3.2		4.2		7%	31%
Total Revenues	\$	176.2	\$	150.2	\$ <b>1</b>	L66.2	\$	166.2	\$	171.1	\$	199.0	\$	164.2	\$	194.9	\$	188.4	\$	658.8	\$	729.2	2	1%	11%
OIBDA:																									
Media Division	\$	26.4	\$	38.2	\$	48.8	\$	41.0	\$	45.5	\$	22.7	\$	53.3	\$	51.2	\$	45.4	\$	154.4	\$	172.7	10	5%	12%
Live Events		17.6		6.7		6.4		7.3		6.1		23.4		6.1		6.2		8.1		38.0		41.8	3	7%	10%
Consumer Products Division		15.1		9.9		9.9		7.9		17.7		9.2		7.9		9.7		17.9		42.8		44.5	3	3%	4%
WWE Studios <sup>1</sup>		(0.4)		-		(0.9)		(0.2)		(0.4)		0.4		0.9		(1.1)		(2.9)		(1.5)		(0.2)	I	M	87%
Corporate & Other <sup>2</sup>		(37.7)		(41.6)	(	(40.8)		(52.0)		(41.3)		(48.2)		(43.7)		(45.5)		(57.6)		(172.1)	(	(178.7)	-1	4%	-4%
Total OIBDA <sup>3</sup>	\$	21.0	\$	13.2	\$	23.4	\$	4.0	\$	27.6	\$	7.5	\$	24.5	\$	20.5	\$	10.9	\$	61.6	\$	80.1	1	M	30%
Dep. & Amortization		5.9		5.9		5.5		5.5		5.6		6.0		6.2		6.6		6.9		22.8		24.4	-1	5%	7%
	_		_		-		_		_		_		_		_		_		_		_				
Operating Income (loss)	\$	15.1	\$	7.3	· · ·	17.9	\$	(1.5)	\$	22.0	\$	1.5	\$	18.3	\$	13.9	\$	4.0	\$	38.8	\$	55.7			44%
Interest and Other, net		(0.6)		(0.3)		(0.6)		(1.1)		(0.6)		(0.6)		(0.2)		(1.1)		(2.6)		(2.6)		(2.5)	6	3%	4%
Income before taxes	\$	14.5	\$	7.0	\$	17.3	\$	(2.6)	\$	21.4	\$	0.9	\$	18.1	\$	12.8	\$	1.4	\$	36.2	\$	53.2	r	IM _	47%
Provision (benefit) for taxes		4.7		1.9		6.9		(1.4)		7.5		0.1		7.0		4.8		0.5		12.1		19.4	I	M	60%
Effective Tax Rate		32%		27%		40%		54%		35%		11%		39%		38%		36%		33%		36%			
Net Income	\$	9.8	\$	5.1	\$	10.4	\$	(1.2)	\$	13.9	\$	0.8	\$	11.1	\$	8.0	\$	0.9	\$	24.1	\$	33.8	1	M	40%
EPS - Net Income (Diluted)	\$	0.13	\$	0.07	\$	0.14	\$	(0.02)	\$	0.18	\$	0.01	\$	0.14	\$	0.10	\$	0.01	\$	0.32	\$	0.44	I	M	38%
Diluted Shares (in millions)		76.0		76.2		76.5		75.9		77.1		77.4		77.6		77.8		78.2		76.3		77.5		1%	2%
Operating Metrics:																									
OIBDA Margin %		12%		9%		14%		2%		16%		4%		15%		11%		6%		9%		11%			

#### Notes:

<sup>1</sup> WWE Studios includes the following impairment charges: \$2.1 million in Q1 2017

<sup>2</sup> Corporate & Other, as shown herein, includes corporate overhead and certain SG&A expenses which are not allocated to reported segments. Includes \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations in Q1 2017 and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

<sup>3</sup> OIBDA includes a film impairment charge of \$2.1 million (WWE Studios) and \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations (Corporate & Other) in Q1 2017, a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015, and \$2.4 million in restructuring related expenses during Q3 2014 (\$2.1 million recorded in Corporate & Other Expenses and \$0.3 million in Digital Media OIBDA)

### WWE TRENDING SCHEDULES REVENUES (\$ in millions; Unaudited)

	I		20	15		I		20	16			2	2017		Full	Year	1	Ch	ange
		Q1	Q2	Q3	 Q4		Q1	 Q2		Q3	 Q4		Q1	2	015	2	016	2014-15	2015-16
<u>Revenues</u> :																			
Media Division																			
Total Network <sup>1</sup>	\$	37.6	\$ 40.1	\$ 40.9	\$ 40.8	\$	40.3	\$ 51.8	\$	45.1	\$ 43.7	\$	46.5	\$	159.4	\$ :	180.9	39%	13%
Television		58.2	52.1	65.2	55.6		60.7	56.1		56.3	68.6		64.0		231.1	1	241.7	31%	5%
Home Entertainment		4.7	3.1	3.0	2.6		3.3	3.1		2.5	4.2		2.4		13.4		13.1	(51%)	(2%)
Digital Media		4.3	 3.8	5.8	 7.6		5.4	 6.5		6.5	 8.5		5.7		21.5		26.9	3%	25%
Media Division	\$	104.8	\$ 99.1	\$ 114.9	\$ 106.6	\$	109.7	\$ 117.5	\$	110.4	\$ 125.0	\$	118.6	\$	425.4	\$4	462.6	25%	9%
Live Events																			
Live Events	\$	39.3	\$ 26.4	\$ 26.1	\$ 32.9	\$	25.3	\$ 51.9	\$	28.6	\$ 38.6	\$	32.1	\$	124.7	\$ :	144.4	13%	16%
Consumer Products Division																			
Licensing		16.5	11.3	11.5	9.6		21.0	9.0		9.0	10.1		20.1		48.9		49.1	27%	0%
Venue Merchandising		8.4	4.7	4.9	4.4		5.5	8.7		5.1	4.9		7.1		22.4		24.2	16%	8%
WWEShop		5.3	 5.8	6.0	 10.0		6.8	 7.5		7.5	 12.8		7.9		27.1		34.6	34%	28%
<b>Consumer Products Division</b>	\$	30.2	\$ 21.8	\$ 22.4	\$ 24.0	\$	33.3	\$ 25.2	\$	21.6	\$ 27.8	\$	35.1	\$	98.4	\$ :	107.9	26%	10%
WWE Studios	\$	1.5	\$ 2.1	\$ 1.7	\$ 1.8	\$	2.0	\$ 3.2	\$	2.5	\$ 2.4	\$	1.3	\$	7.1	\$	10.1	(35%)	42%
Corporate and Other	\$	0.4	\$ 0.8	\$ 1.1	\$ 0.9	\$	0.8	\$ 1.2	\$	1.1	\$ 1.1	\$	1.3	\$	3.2	\$	4.2	7%	31%
Total Revenues	\$	176.2	\$ 150.2	\$ 166.2	\$ 166.2	\$	171.1	\$ 199.0	\$	164.2	\$ 194.9	\$	188.4	\$	658.8	\$ 3	729.2	21%	11%
Quarter Growth %	•	40%	(4%)	38%	18%		(3%)	32%		(1%)	 17%		10%		21%		11%		· ·

### Notes:

<sup>1</sup> Total Network includes WWE Network, Pay-per-view and VOD

### WWE TRENDING SCHEDULES OPERATING INCOME (\$ in millions; Unaudited)

	ĺ		20	15				20	16			2017	I	Full	Year		Cha	nge
		Q1	 Q2		Q3	 Q4	 Q1	 Q2		Q3	 Q4	 Q1		2015		2016	2014-15	2015-16
Operating Income:																		
Media Division																		
Total Network <sup>1</sup>	\$	(1.5)	\$ 17.2	\$	17.7	\$ 15.0	\$ 15.8	\$ (8.3)	\$	15.7	\$ 13.7	\$ 12.7	\$	48.4	\$	36.9	NM	(24%)
Television		23.7	18.9		24.4	21.0	25.8	27.2		31.2	30.6	29.3		88.0		114.8	64%	30%
Home Entertainment		2.1	0.6		1.3	0.6	1.5	1.0		0.9	1.9	0.8		4.6		5.3	(69%)	15%
Digital Media		(0.6)	 (1.2)		3.0	 2.0	 (0.2)	 -		2.6	 1.9	 (0.5)		3.2		4.3	NM	34%
Media Division	\$	23.7	\$ 35.5	\$	46.4	\$ 38.6	\$ 42.9	\$ 19.9	\$	50.4	\$ 48.1	\$ 42.3	\$	144.2	\$	161.3	124%	12%
Media Margin %		23%	36%		40%	36%	39%	17%		46%	38%	36%		34%		35%		
Live Events																		
Live Events	\$	17.6	\$ 6.7	\$	6.4	\$ 7.3	\$ 6.1	\$ 23.4	\$	6.1	\$ 6.2	\$ 8.1	\$	38.0	\$	41.8	37%	10%
Live Events Margin %		45%	25%		25%	22%	24%	45%		21%	16%	25%		30%		29%		
Consumer Products Division																		
Licensing		10.8	6.4		7.1	4.5	14.3	3.9		4.6	4.6	13.4		28.8		27.4	37%	(5%)
Venue Merchandising		3.2	2.1		1.7	1.9	2.0	3.7		2.0	2.1	2.6		8.9		9.8	16%	10%
WWEShop		1.1	 1.4		1.1	 1.5	 1.4	 1.6		1.3	 3.0	 1.9		5.1		7.3	46%	43%
Consumer Products Division	\$	15.1	\$ 9.9	\$	9.9	\$ 7.9	\$ 17.7	\$ 9.2	\$	7.9	\$ 9.7	\$ 17.9	\$	42.8	\$	44.5	33%	4%
Consumer Products Margin %		50%	45%		44%	33%	53%	37%		37%	35%	51%		43%		41%		
<u>WWE Studios</u> <sup>2</sup>	\$	(0.4)	\$ -	\$	(0.9)	\$ (0.2)	\$ (0.4)	\$ 0.4	\$	0.9	\$ (1.1)	\$ (2.9)	\$	(1.5)	\$	(0.2)	NM	87%
WWE Studios Margin %		(27%)	-		(53%)	(11%)	(20%)	13%		36%	(46%)	NM		(21%)		(2%)		
Corporate and Other <sup>3</sup>	\$	(40.9)	\$ (44.8)	\$	(43.9)	\$ (55.1)	\$ (44.3)	\$ (51.4)	\$	(47.0)	\$ (49.0)	\$ (61.4)	\$	(184.7)	\$	(191.7)	(11%)	(4%)
Total Operating Income	\$	15.1	\$ 7.3	\$	17.9	\$ (1.5)	\$ 22.0	\$ 1.5	\$	18.3	\$ 13.9	\$ 4.0	\$	38.8	\$	55.7	NM	44%
Operating Income Margin %		9%	5%		11%	(1%)	13%	1%		11%	7%	2%		6%		8%		

#### Notes:

<sup>1</sup> Total Network includes WWE Network, Pay-per-view and VOD

 $^2$  WWE Studios includes the following impairment charges: 2.1 million in Q1 2017

<sup>3</sup> Corporate & Other, as shown herein, includes corporate overhead and certain SG&A expenses which are not allocated to reported segments. Includes \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations in Q1 2017 and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

### WWE TRENDING SCHEDULES OIBDA (\$ in millions; Unaudited)

			20	15			I		20	16				2017	1	Full	Year		Cha	nge
	 Q1		Q2		Q3	Q4		Q1	Q2		Q3	 Q4		Q1		2015	_	2016	2014-15	2015-16
<u>OIBDA</u> :																				
Media Division																				
Total Network <sup>1</sup>	\$ (1.5)	\$	17.2	\$	17.7	\$ 15.0	\$	15.8	\$ (5.7)	\$	17.4	\$ 15.5	\$	14.3	\$	48.4	\$	43.0	NM	(11%)
Television	25.9		21.2		26.6	23.3		28.3	27.2		32.4	31.9		30.8		97.0		119.8	57%	24%
Home Entertainment	2.1		0.6		1.3	0.6		1.5	1.0		0.9	1.9		0.8		4.6		5.3	(69%)	15%
Digital Media	 (0.1)		(0.8)		3.2	 2.1		(0.1)	 0.2		2.6	 1.9		(0.5)		4.4		4.6	NM	5%
Media Division	\$ 26.4	\$	38.2	\$	48.8	\$ 41.0	\$	45.5	\$ 22.7	\$	53.3	\$ 51.2	\$	45.4	\$	154.4	\$	172.7	105%	12%
Media Margin %	25%		39%		42%	38%		41%	19%		48%	41%		38%		36%		37%		
Live Events																				
Live Events	\$ 17.6	\$	6.7	\$	6.4	\$ 7.3	\$	6.1	\$ 23.4	\$	6.1	\$ 6.2	\$	8.1	\$	38.0	\$	41.8	37%	10%
Live Events Margin %	45%		25%		25%	22%		24%	45%		21%	16%		25%		30%		29%		
Consumer Products Division																				
Licensing	10.8		6.4		7.1	4.5		14.3	3.9		4.6	4.6		13.4		28.8		27.4	37%	(5%)
Venue Merchandising	3.2		2.1		1.7	1.9		2.0	3.7		2.0	2.1		2.6		8.9		9.8	16%	10%
WWEShop	 1.1		1.4		1.1	 1.5		1.4	 1.6		1.3	 3.0		1.9		5.1		7.3	46%	43%
Consumer Products Division	\$ 15.1	\$	9.9	\$	9.9	\$ 7.9	\$	17.7	\$ 9.2	\$	7.9	\$ 9.7	\$	17.9	\$	42.8	\$	44.5	33%	4%
Corporate Products Margin %	50%		45%		44%	33%		53%	37%		37%	35%		51%		43%		41%		
WWE Studios <sup>2</sup>	\$ (0.4)	\$	-	\$	(0.9)	\$ (0.2)	\$	(0.4)	\$ 0.4	\$	0.9	\$ (1.1)	\$	(2.9)	\$	(1.5)	\$	(0.2)	NM	87%
WWE Studios Margin %	(27%)		-		(53%)	(11%)		(20%)	13%		36%	(46%)		NM		(21%)		(2%)		
Corporate and Other <sup>3</sup>	\$ (37.7)	\$	(41.6)	\$	(40.8)	\$ (52.0)	\$	(41.3)	\$ (48.2)	\$	(43.7)	\$ (45.5)	\$	(57.6)	\$	(172.1)	\$	(178.7)	(14%)	(4%)
Total OIBDA <sup>4</sup>	\$ 21.0	\$	13.2	\$	23.4	\$ 4.0	\$	27.6	\$ 7.5	\$	24.5	\$ 20.5	\$	10.9	\$	61.6	\$	80.1	NM	30%
OIBDA Margin %	 12%	<u> </u>	9%		14%	 2%		16%	 4%		15%	 11%	·	6%	·	9%		11%	·	I

#### Notes:

<sup>1</sup> Total Network includes WWE Network, Pay-per-view and VOD

<sup>2</sup> WWE Studios includes the following impairment charges: \$2.1 million in Q1 2017

<sup>3</sup> Corporate & Other, as shown herein, includes corporate overhead and certain SG&A expenses which are not allocated to reported segments. Includes \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

<sup>4</sup> OIBDA includes a film impairment charge of \$2.1 million (WWE Studios) and \$5.6 million in expenses primarily related to certain legal matters and contractual obligations (Corporate & Other) in Q1 2017, a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015, and \$2.4 million in restructuring related expenses during Q3 2014 (\$2.1 million recorded in Corporate & Other Expenses and \$0.3 million in Digital Media OIBDA)

#### WWE TRENDING SCHEDULES RECONCILIATION OF OPERATING INCOME TO ADJUSTED OIBDA BY SEGMENT (\$ in millions; Unaudited)

						(*	s in millio	,115, 01	llauunte	u)											
<b>6</b>				)15								016					2017			Year	
Segment	Q1		Q2		Q3		Q4		Q1		Q2		Q3		Q4		Q1		2015		2016
Total Network																					
Operating Income (Loss)	\$ (1.5)	\$	17.2	\$	17.7	\$	15.0	\$	15.8	\$	(8.3)	\$	15.7	\$	13.7	\$	12.7	\$	48.4	\$	36.9
Depreciation and Amortization	-	-	-	-	-		-		-	-	2.6		1.7		1.8		1.6		-		6.1
OIBDA	(1.5)		17.2		17.7		15.0	-	15.8		(5.7)		17.4		15.5		14.3		48.4		43.0
Adjustments	-		-		-		-		-		-		-		-		-		-		-
Adjusted OIBDA	\$ (1.5)	\$	17.2	\$	17.7	\$	15.0	\$	15.8	\$	(5.7)	\$	17.4	\$	15.5	\$	14.3	\$	48.4	\$	43.0
Television																					
Operating Income (Loss)	\$ 23.7	\$	18.9	\$	24.4	\$	21.0	\$	25.8	\$	27.2	\$	31.2	\$	30.6	\$	29.3	\$	88.0	\$	114.8
Depreciation and Amortization	2.2		2.3		2.2		2.3		2.5		-		1.2		1.3		1.5		9.0		5.0
OIBDA	25.9		21.2		26.6		23.3		28.3		27.2		32.4		31.9		30.8		97.0		119.8
Adjustments Adjusted OIBDA	\$ 25.9	\$	21.2	\$	26.6	\$	23.3	\$	28.3	\$	27.2	\$	32.4	\$	31.9	\$	30.8	\$	97.0	\$	- 119.8
-				<u> </u>		<u> </u>				_ <u>_</u>		<u> </u>		. <u> </u>						<u> </u>	
Home Entertainment	4 34		• •					<u>,</u>					• •				• •				
Operating Income (Loss) Depreciation and Amortization	\$ 2.1	\$	0.6	\$	1.3	\$	0.6	\$	1.5	\$	1.0	\$	0.9	\$	1.9	\$	0.8	\$	4.6	\$	5.3
OIBDA	2.1		0.6		1.3		0.6		1.5		1.0		0.9		1.9		0.8		4.6		5.3
Adjustments	-		-		-		-		-		-		-		-		-		-		-
Adjusted OIBDA	\$ 2.1	\$	0.6	\$	1.3	\$	0.6	\$	1.5	\$	1.0	\$	0.9	\$	1.9	\$	0.8	\$	4.6	\$	5.3
Digital Media																					
Operating Income (Loss)	\$ (0.6)	\$	(1.2)	\$	3.0	\$	2.0	\$	(0.2)	\$	-	\$	2.6	\$	1.9	\$	(0.5)	\$	3.2	\$	4.3
Depreciation and Amortization	0.5		0.4		0.2		0.1		0.1		0.2		-		-		-		1.2		0.3
OIBDA	(0.1)		(0.8)		3.2		2.1		(0.1)		0.2		2.6		1.9		(0.5)		4.4		4.6
Adjustments	-		-		-		-	_	-		-	_	-		-	_	-		-		-
Adjusted OIBDA	\$ (0.1)	\$	(0.8)	\$	3.2	\$	2.1	\$	(0.1)	\$	0.2	\$	2.6	\$	1.9	\$	(0.5)	\$	4.4	\$	4.6
Live Events																					
Operating Income (Loss)	\$ 17.6	\$	6.7	\$	6.4	\$	7.3	\$	6.1	\$	23.4	\$	6.1	\$	6.2	\$	8.1	\$	38.0	\$	41.8
Depreciation and Amortization			-		-		-		-		-		-				-		-		-
OIBDA	17.6		6.7		6.4		7.3		6.1		23.4		6.1		6.2		8.1		38.0		41.8
Adjustments Adjusted OIBDA	\$ 17.6	\$	6.7	\$	6.4	\$	7.3	\$	6.1	\$	23.4	\$	6.1	\$	6.2	\$	- 8.1	\$	38.0	\$	- 41.8
-																					
Licensing																					
Operating Income (Loss)	\$ 10.8	\$	6.4	\$	7.1	\$	4.5	\$	14.3	\$	3.9	\$	4.6	\$	4.6	\$	13.4	\$	28.8	\$	27.4
Depreciation and Amortization			-		-		-		-		-		-		-		-	—	-		-
OIBDA Adjustments	10.8		6.4		7.1		4.5		14.3		3.9		4.6		4.6		13.4		28.8		27.4
Adjusted OIBDA	\$ 10.8	\$	6.4	\$	7.1	\$	4.5	\$	14.3	\$	3.9	\$	4.6	\$	4.6	\$	13.4	\$	28.8	\$	27.4
				-		-														-	
Venue Merchandise																					
Operating Income (Loss)	\$ 3.2	\$	2.1	\$	1.7	\$	1.9	\$	2.0	\$	3.7	\$	2.0	\$	2.1	\$	2.6	\$	8.9	\$	9.8
Depreciation and Amortization OIBDA	- 3.2		- 2.1		- 1.7		- 1.9		- 2.0		- 3.7		- 2.0		- 2.1		2.6		- 8.9		- 9.8
Adjustments	3.2		2.1		1.7		1.9		2.0		3./		2.0		2.1		2.0		8.9		9.8
Adjusted OIBDA	\$ 3.2	\$	2.1	\$	1.7	\$	1.9	\$	2.0	\$	3.7	\$	2.0	\$	2.1	\$	2.6	\$	8.9	\$	9.8
-																					
WWE Shop																					
Operating Income (Loss)	\$ 1.1	\$	1.4	\$	1.1	\$	1.5	\$	1.4	\$	1.6	\$	1.3	\$	3.0	\$	1.9	\$	5.1	\$	7.3
Depreciation and Amortization	-		-		-		-		-		-		-		-		-		-		-
OIBDA Adjustments	1.1		1.4		1.1		1.5		1.4		1.6		1.3		3.0		1.9		5.1		7.3
Adjusted OIBDA	\$ 1.1	\$	1.4	\$	1.1	\$	1.5	\$	1.4	\$	1.6	\$	1.3	\$	3.0	\$	1.9	\$	5.1	\$	7.3
WWE Studios																					
Operating Income (Loss)	\$ (0.4)	\$	-	\$	(0.9)	\$	(0.2)	\$	(0.4)	\$	0.4	\$	0.9	\$	(1.1)	\$	(2.9)	\$	(1.5)	\$	(0.2)
Depreciation and Amortization	- (0.4)		-		-		-		-		-		-		-		-		- (1.5)		-
OIBDA	(0.4)		-		(0.9)		(0.2)		(0.4)		0.4		0.9		(1.1)		(2.9)		(1.5)		(0.2)
Adjustments <sup>1</sup> Adjusted OIBDA	\$ (0.4)	\$		\$	0.2	\$	0.2	\$	(0.4)	\$	0.4	\$	0.9	\$	- (1.1)	\$	2.1	\$	- (1.5)	\$	(0.2)
	<del>, (0.4)</del>		-	ş	(0.9)	ş	(0.2)		(0.4)	ş	0.4	Ş	0.5	2	(1.1)		(0.0)		(1.5)	Ş	(0.2)
Corporate & Other																					
Operating Income (Loss)	\$ (40.9)	\$	(44.8)	\$	(43.9)	\$	(55.1)	\$	(44.3)	\$	(51.4)	\$	(47.0)	\$	(49.0)	\$	(61.4)	\$ (	(184.7)	\$	(191.7)
Description and Association	3.2		3.2		3.1		3.1		3.0		3.2		3.3		3.5		3.8		12.6		13.0
Depreciation and Amortization																					(470 7)
OIBDA	(37.7)		(41.6)		(40.8)		(52.0)		(41.3)		(48.2)		(43.7)		(45.5)		(57.6)	(	(172.1)		(178.7)
	(37.7) - \$ (37.7)		(41.6) - (41.6)	\$	(40.8) - (40.8)	\$	(52.0) 7.1 (44.9)	\$	(41.3) - (41.3)	\$	(48.2) - (48.2)	\$	(43.7) - (43.7)	\$	(45.5) - (45.5)	\$	(57.6) 5.6 (52.0)		(172.1) 7.1 (165.0)		(178.7) - (178.7)

#### Notes:

<sup>1</sup> Adjustment to OIBDA of \$2.1 million reflects impairment charges primarily due to revised ultimate profit expectations for several movies

<sup>2</sup> Adjustment to OIBDA of \$5.6 million in expenses primarily related to certain legal and other contractual obligations in Q1 2017 and a \$7.1 million non-cash abandonment charge in Q4 2015

#### WWE TRENDING SCHEDULES RECONCILIATION OF OPERATING INCOME TO ADJUSTED OIBDA BY DIVISION (\$ in millions; Unaudited)

			2015									20	16				:	2017		Full	Year	
Division	_	Q1		Q2		Q3		Q4		Q1		Q2		Q3		Q4		Q1	20	15	2	2016
<u>Media</u>																						
Operating Income (Loss)	\$	23.7	\$	35.5	\$	46.4	\$	38.6	\$	42.9	\$	19.9	\$	50.4	\$	48.1	\$	42.3	•	44.2	\$	161.3
Depreciation and Amortization		2.7		2.7		2.4		2.4		2.6		2.8		2.9		3.1		3.1		10.2		11.4
OIBDA		26.4		38.2		48.8		41.0		45.5		22.7		53.3		51.2		45.4	1	54.4		172.7
Adjustments		-		-		-		-		-		-		-		-		-		-		-
Adjusted OIBDA	\$	26.4	\$	38.2	\$	48.8	\$	41.0	\$	45.5	\$	22.7	\$	53.3	\$	51.2	\$	45.4	\$ 1	54.4	\$	172.7
Live Events																						
Operating Income (Loss)	Ś	17.6	\$	6.7	\$	6.4	\$	7.3	\$	6.1	\$	23.4	\$	6.1	Ś	6.2	\$	8.1	\$	38.0	Ś	41.8
Depreciation and Amortization	Ť		•	-	Ŧ	-	Ŧ	-	Ŧ	-	Ŧ		Ŧ		Ŧ	-	Ŧ	-	Ŧ	-	Ŧ	
OIBDA		17.6		6.7		6.4		7.3		6.1		23.4		6.1		6.2		8.1		38.0		41.8
Adjustments				-		-		-		-						-		-		-		
Adjusted OIBDA	\$	17.6	\$	6.7	\$	6.4	\$	7.3	\$	6.1	\$	23.4	\$	6.1	\$	6.2	\$	8.1	\$	38.0	\$	41.8
	-	17.0	<u> </u>	0.7	<u> </u>	0.4	<u> </u>	7.5	-	0.1	<u> </u>	23.4	<u> </u>	0.1	<u> </u>	0.2	<b>–</b>	0.1	<u> </u>	30.0	<u> </u>	41.0
Consumer Products Division																						
Operating Income (Loss)	\$	15.1	\$	9.9	\$	9.9	\$	7.9	\$	17.7	\$	9.2	\$	7.9	\$	9.7	\$	17.9	\$	42.8	\$	44.5
Depreciation and Amortization		-		-		-		-		-	•	-		-		-		-		-		-
OIBDA		15.1		9.9		9.9		7.9		17.7		9.2		7.9		9.7		17.9	-	42.8		44.5
Adjustments		-		-		-		-		-		-		-		-		-		-		-
Adjusted OIBDA	\$	15.1	\$	9.9	\$	9.9	\$	7.9	\$	17.7	\$	9.2	\$	7.9	\$	9.7	\$	17.9	\$	42.8	\$	44.5
•					<u> </u>		<u> </u>				<u> </u>		<u> </u>		<u> </u>						<u> </u>	
WWE Studios																						
Operating Income (Loss)	Ś	(0.4)	Ś	-	Ś	(0.9)	Ś	(0.2)	\$	(0.4)	\$	0.4	\$	0.9	Ś	(1.1)	\$	(2.9)	\$	(1.5)	Ś	(0.2)
Depreciation and Amortization		-	•	-	•	-	•	-		-	•	-	•	_	•	-		-	•	-	•	-
OIBDA		(0.4)		-		(0.9)		(0.2)		(0.4)		0.4		0.9		(1.1)		(2.9)		(1.5)		(0.2)
Adjustments		-		-		-		-		-		-		_		-		2.1		-		-
Adjusted OIBDA	\$	(0.4)	\$	-	\$	(0.9)	\$	(0.2)	\$	(0.4)	Ś	0.4	\$	0.9	Ś	(1.1)	\$	(0.8)	\$	(1.5)	\$	(0.2)
	-	(0.17	<u> </u>		_	(0.07	_	(	-	(0. 1	<u> </u>				<u> </u>	(7	-	(0.07		(=:=)		(07
Corporate & Other																						
Operating Income (Loss)	\$	(40.9)	\$	(44.8)	\$	(43.9)	\$	(55.1)	\$	(44.3)	\$	(51.4)	\$	(47.0)	\$	(49.0)	\$	(61.4)	\$ (1	84.7)	\$ (	191.7)
Depreciation and Amortization		3.2		3.2		3.1		3.1		3.0		3.2		3.3		3.5		3.8		12.6		13.0
OIBDA		(37.7)		(41.6)		(40.8)		(52.0)		(41.3)		(48.2)		(43.7)		(45.5)		(57.6)	(1	72.1)	(	178.7)
Adjustments		-		-		-		7.1		-		-		-		-		5.6		7.1		-
Adjusted OIBDA	\$	(37.7)	\$	(41.6)	\$	(40.8)	\$	(44.9)	\$	(41.3)	\$	(48.2)	\$	(43.7)	\$	(45.5)	\$	(52.0)	\$ (1	65.0)	\$ (	178.7)
WWE Totals																						
Operating Income (Loss)	\$	15.1	\$	7.3	\$	17.9	\$	(1.5)	\$	22.0	\$	1.5	\$	18.3	\$	13.9	\$	4.0	\$	38.8	\$	55.7
Depreciation and Amortization		5.9	-	5.9		5.5		5.5		5.6	-	6.0		6.2	-	6.6		6.9		22.8	-	24.4
OIBDA		21.0		13.2		23.4		4.0		27.6		7.5		24.5		20.5		10.9		61.6	-	80.1
Adjustments		-		-		-		7.1		-		-		-		-		7.7		7.1		-
Adjusted OIBDA	\$	21.0	\$	13.2	\$	23.4	\$	11.1	\$	27.6	\$	7.5	\$	24.5	\$	20.5	\$	18.6	\$	68.7	\$	80.1
	- <u>-</u>		<u> </u>		<u> </u>				· —		<u> </u>				_		1 <u>—</u>		<u> </u>		<u> </u>	

**OIBDA** as operating income before depreciation and amortization, excluding feature film and television production asset amortization and impairments. OIBDA is a non-GAAP financial measure and may be different than similarly-titled non-GAAP financial measures used by other companies. A limitation of OIBDA is that it excludes depreciation and amortization, which represents the periodic charge for certain fixed assets and intangible assets used in generating revenues for the Company's business. OIBDA should not be regarded as an alternative to operating income or net income as an indicator of operating performance, or to the statement of cash flows as a measure of liquidity, nor should it be considered in isolation or as a

Adjusted OIBDA, Adjusted Operating income, Adjusted Net income and Adjusted Earnings per share exclude certain non-recurring material items, which otherwise would impact the comparability of results between periods. These items include, but are not limited to, non-cash impairments of film, intangible and fixed assets, gains and losses on asset sales, as well as material restructuring charges. The adjusted measures should not be considered as an alternative to net income, cash flows from operations or any other indicator of WWE's performance or liquidity, determined in accordance with U.S. GAAP.