# **2017 TRENDING SCHEDULES - BASIS OF PRESENTATION**

## WWE's operations are organized around four principal activities in ten reportable segments:

The <u>ten reportable segments</u> of the Company include the following: <u>Network</u>, <u>Television</u>, <u>Home Entertainment</u> and <u>Digital Media</u> are individual segments that comprise the <u>Media</u> <u>Division</u>; <u>Live Events</u>; <u>Licensing</u>, <u>Venue Merchandise</u> and <u>WWEShop</u> are individual segments that comprise the <u>Consumer Products Division</u>; <u>WWE Studios</u> and <u>Corporate and Other</u>.

## Media Division

Network Segment revenues consist principally of subscriptions to WWE Network, fees for viewing our pay-per-view programming, and advertising fees. Television Segment revenues consist principally of television rights fees and advertising. Home Entertainment revenues consist principally of sales of WWE produced content via home entertainment platforms, including DVD, Blu-Ray, and subscription and transactional on demand outlets. Digital Media revenues consist principally of advertising sales on our websites and third party websites, including YouTube, and sales of various broadband and mobile content.

### Live Events

Revenues consist principally of ticket sales and travel packages for live events.

## **Consumer Products Division**

Licensing Segment revenues consist principally of royalties or license fees related to various WWE themed products such as video games, toys and apparel. Venue Merchandise revenues consist of sales of merchandise at our live events. WWE Shop revenues consist of sales of merchandise on our websites, including through our WWEShop Internet storefront and on distribution platforms, including Amazon.

## **WWE Studios**

Revenues consist of amounts earned from investing in, producing and/or distributing filmed entertainment.

## **Corporate and Other**

Revenues consist of amounts earned from talent appearances. Expenses include corporate overhead and certain expenses related to our sales and marketing functions, our international sales offices, talent development costs including costs associated with our WWE Performance Center, and our business strategy and data analytics functions. Additionally, Corporate and Other includes all intersegment eliminations recorded in consolidation.

The Company presents OIBDA as the primary measure of segment profit (loss). The Company defines OIBDA as operating income before depreciation and amortization, excluding feature film and television production asset amortization and impairments, as well as the amortization of costs related to content delivery and technology assets utilized for our WWE Network. The Company believes the presentation of OIBDA is relevant and useful for investors because it allows investors to view our segment performance in the same manner as the primary method used by management to evaluate segment performance and make decisions about allocating resources. Additionally, we believe OIBDA provides a meaningful representation of operating cash flows within our segments.

### WWE TRENDING SCHEDULES STATEMENT OF OPERATIONS (\$ in millions; Unaudited)

	2015 Q1 Q2 Q3 Q4				2016							2017						Full Year				Change				
	Q1		Q2		Q3	Q4		Q1	Q	12		Q3		Q4		Q1		22	Q3		201	5	2	2016	2014-15	2015-16
Revenues:																										
Media Division	\$ 104.8	\$	99.1	\$ 1	114.9	\$ 106.6	\$	109.7	\$ 1	.17.5	\$	110.4	\$	125.0	\$	118.6	\$ 1	132.2	\$ 125	.2	\$ 42	5.4	\$	462.6	25%	9%
Live Events	39.3		26.4		26.1	32.9		25.3		51.9		28.6		38.6		32.1		52.8	31	.6	12	4.7		144.4	13%	16%
Consumer Products Division	30.2		21.8		22.4	24.0		33.3		25.2		21.6		27.8		35.1		24.6	24	.0	9	8.4		107.9	26%	10%
WWE Studios	1.5		2.1		1.7	1.8		2.0		3.2		2.5		2.4		1.3		3.5	4	.2		7.1		10.1	-35%	42%
Corporate & Other	0.4		0.8		1.1	0.9		0.8		1.2		1.1		1.1		1.3		1.5	1	.4		3.2		4.2	7%	31%
Total Revenues	\$ 176.2	\$	150.2	\$ 1	166.2	\$ 166.2	\$	171.1	\$ <b>1</b>	.99.0	\$	164.2	\$	194.9	\$	188.4	\$ 2	214.6	\$ 186	.4	\$65	8.8	\$	729.2	21%	11%
<u>OIBDA:</u>																										
Media Division	\$ 26.4	\$	38.2	\$	48.8	\$ 41.0	\$	45.5	\$	22.7	\$	53.3	\$	51.2	\$	45.4	\$	37.2	\$ 66	.4	\$ 15	4.4	\$	172.7	105%	12%
Live Events	17.6		6.7		6.4	7.3		6.1		23.4		6.1		6.2		8.1		21.6	7.	.2	3	8.0		41.8	37%	10%
Consumer Products Division	15.1		9.9		9.9	7.9		17.7		9.2		7.9		9.7		17.9		9.1	10	.4	4	2.8		44.5	33%	4%
WWE Studios <sup>1</sup>	(0.4	)	-		(0.9)	(0.2)		(0.4)		0.4		0.9		(1.1)		(2.9)		(0.7)	(0	.3)	(	1.5)		(0.2)	NM	87%
Corporate & Other <sup>2</sup>	(37.7	)	(41.6)		(40.8)	(52.0)		(41.3)	(	(48.2)		(43.7)		(45.5)		(57.6)		(50.2)	(43	.3)	(17	2.1)		(178.7)	-14%	-4%
Total OIBDA <sup>3</sup>	\$ 21.0	\$	13.2	\$	23.4	\$ 4.0	\$	27.6	\$	7.5	\$	24.5	\$	20.5	\$	10.9	\$	17.0	\$ 40.	.4	\$6	1.6	\$	80.1	NM	30%
Dep. & Amortization	5.9		5.9		5.5	5.5		5.6		6.0		6.2		6.6		6.9		6.3	6	.5	2	2.8		24.4	-15%	7%
Operating Income (loss)	\$ 15.1	\$	7.3	\$	17.9	\$ (1.5)	\$	22.0	\$	1.5	\$	18.3	\$	13.9	\$	4.0	\$	10.7	\$ 33.	.9	\$3	8.8	\$	55.7	NM	44%
Interest and Other, net	(0.6	)	(0.3)		(0.6)	(1.1)		(0.6)		(0.6)		(0.2)		(1.1)		(2.6)		(2.9)	(2	.8)	(	2.6)		(2.5)	63%	4%
Income before taxes	\$ 14.5	\$	7.0	\$	17.3	\$ (2.6)	\$	21.4	\$	0.9	\$	18.1	\$	12.8	\$	1.4	\$	7.8	\$ 31.	.1	\$3	6.2	\$	53.2	NM	47%
Provision (benefit) for taxes	4.7		1.9		6.9	(1.4)		7.5		0.1		7.0		4.8		0.5		2.7	9.			2.1		19.4	NM	60%
Effective Tax Rate	329	5	27%		40%	54%		35%		11%		39%		38%		36%		35%	30	1%	3	33%		36%		
Net Income	\$ 9.8	\$	5.1	\$	10.4	\$ (1.2)	\$	13.9	\$	0.8	\$	11.1	\$	8.0	\$	0.9	\$	5.1	\$ 21.	.8	\$2	4.1	\$	33.8	NM	40%
EPS - Net Income (Diluted)	\$ 0.13	\$	0.07	\$	0.14	\$ (0.02)	\$	0.18	\$	0.01	\$	0.14	\$	0.10	\$	0.01	\$	0.06	\$ 0.2	28	\$ O	.32	\$	0.44	NM	38%
Diluted Shares (in millions)	76.	C	76.2		76.5	75.9		77.1		77.4		77.6		77.8		78.2		78.6	78	3.5		76.3		77.5	1%	2%
Operating Metrics:																										
OIBDA Margin %	129	í	9%		14%	2%		16%		4%		15%		11%		6%		8%	22	%		9%		11%		

#### Notes:

<sup>1</sup> WWE Studios includes the following impairment charges: \$1.1 million in Q2 2017 and \$2.1 million in Q1 2017

<sup>2</sup> Corporate & Other, as shown herein, includes corporate overhead and certain SG&A expenses which are not allocated to reported segments. Includes \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations in Q1 2017 and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

<sup>3</sup> OIBDA includes film impairment charges of \$1.1 million in Q2 2017 and \$2.1 million in Q1 2017 (WWE Studios), and \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations (Corporate & Other) in Q1 2017 and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

### WWE TRENDING SCHEDULES REVENUES (\$ in millions; Unaudited)

	2015						20	16			I		2	2017	1	Full Year				Change			
		Q1		Q2	 Q3	 Q4	Q1	_	Q2		Q3	 Q4		Q1		Q2	Q3		2015		2016	2014-15	2015-16
<u>Revenues</u> :																							
Media Division																							
Total Network <sup>1</sup>	\$	37.6	\$	40.1	\$ 40.9	\$ 40.8	\$ 40.3	\$	51.8	\$	45.1	\$ 43.7	\$	46.5	\$	54.9	\$ 50.3	\$	159.4	\$	180.9	39%	13%
Television		58.2		52.1	65.2	55.6	60.7		56.1		56.3	68.6		64.0		66.2	64.7		231.1		241.7	31%	5%
Home Entertainment		4.7		3.1	3.0	2.6	3.3		3.1		2.5	4.2		2.4		3.0	2.3		13.4		13.1	(51%)	(2%)
Digital Media		4.3		3.8	 5.8	 7.6	 5.4		6.5		6.5	 8.5		5.7		8.1	7.9		21.5		26.9	3%	25%
Media Division	\$	104.8	\$	99.1	\$ 114.9	\$ 106.6	\$ 109.7	\$	117.5	\$	110.4	\$ 125.0	\$	118.6	\$	132.2	\$ 125.2	\$	425.4	\$	462.6	25%	9%
Live Events																							
Live Events	\$	39.3	\$	26.4	\$ 26.1	\$ 32.9	\$ 25.3	\$	51.9	\$	28.6	\$ 38.6	\$	32.1	\$	52.8	\$ 31.6	\$	124.7	\$	144.4	13%	16%
Consumer Products Division																							
Licensing		16.5		11.3	11.5	9.6	21.0		9.0		9.0	10.1		20.1		9.4	11.3		48.9		49.1	27%	0%
Venue Merchandising		8.4		4.7	4.9	4.4	5.5		8.7		5.1	4.9		7.1		6.8	5.5		22.4		24.2	16%	8%
WWEShop		5.3		5.8	 6.0	 10.0	 6.8		7.5		7.5	 12.8		7.9		8.4	 7.2		27.1		34.6	34%	28%
Consumer Products Division	\$	30.2	\$	21.8	\$ 22.4	\$ 24.0	\$ 33.3	\$	25.2	\$	21.6	\$ 27.8	\$	35.1	\$	24.6	\$ 24.0	\$	98.4	\$	107.9	26%	10%
WWE Studios	\$	1.5	\$	2.1	\$ 1.7	\$ 1.8	\$ 2.0	\$	3.2	\$	2.5	\$ 2.4	\$	1.3	\$	3.5	\$ 4.2	\$	7.1	\$	10.1	(35%)	42%
Corporate and Other	\$	0.4	\$	0.8	\$ 1.1	\$ 0.9	\$ 0.8	\$	1.2	\$	1.1	\$ 1.1	\$	1.3	\$	1.5	\$ 1.4	\$	3.2	\$	4.2	7%	31%
Total Revenues	\$	176.2	\$	150.2	\$ 166.2	\$ 166.2	\$ 171.1	\$	199.0	\$	164.2	\$ 194.9	\$	188.4	\$	214.6	\$ 186.4	\$	658.8	\$	729.2	21%	11%
Quarter Growth %	·	40%		(4%)	 38%	 18%	 (3%)		32%		(1%)	 17%	· <u> </u>	10%		8%	 14%		21%		11%		1

### Notes:

<sup>1</sup> Total Network includes WWE Network, Pay-per-view and VOD

### WWE TRENDING SCHEDULES OPERATING INCOME (\$ in millions; Unaudited)

	2015					2016							2017						Full Year				Change					
	_	Q1		Q2		Q3	_	Q4		Q1		Q2		Q3		Q4		Q1		Q2		Q3		2015		2016	2014-15	2015-16
Operating Income:																												
Media Division																												
Total Network <sup>1</sup>	\$	(1.5)	\$	17.2	\$	17.7	\$	15.0	\$	15.8	\$	(8.3)	\$	15.7	\$	13.7	\$	12.7	\$	1.2	\$	24.3	\$	48.4	\$	36.9	NM	(24%)
Television		23.7		18.9		24.4		21.0		25.8		27.2		31.2		30.6		29.3		30.8		35.3		88.0		114.8	64%	30%
Home Entertainment		2.1		0.6		1.3		0.6		1.5		1.0		0.9		1.9		0.8		0.9		0.6		4.6		5.3	(69%)	15%
Digital Media		(0.6)		(1.2)		3.0		2.0		(0.2)		-		2.6		1.9		(0.5)		1.4		3.3		3.2		4.3	NM	34%
Media Division	\$	23.7	\$	35.5	\$	46.4	\$	38.6	\$	42.9	\$	19.9	\$	50.4	\$	48.1	\$	42.3	\$	34.3	\$	63.5	\$	144.2	\$	161.3	124%	12%
Media Margin %		23%		36%		40%		36%		39%		17%		46%		38%		36%		26%		51%		34%		35%		
Live Events																												
Live Events	\$	17.6	\$	6.7	\$	6.4	\$	7.3	\$	6.1	\$	23.4	\$	6.1	\$	6.2	\$	8.1	\$	21.6	\$	7.2	\$	38.0	\$	41.8	37%	10%
Live Events Margin %		45%		25%		25%		22%		24%		45%		21%		16%		25%		41%		23%		30%		29%		
Consumer Products Division																												
Licensing		10.8		6.4		7.1		4.5		14.3		3.9		4.6		4.6		13.4		4.5		6.7		28.8		27.4	37%	(5%)
Venue Merchandising		3.2		2.1		1.7		1.9		2.0		3.7		2.0		2.1		2.6		2.5		2.2		8.9		9.8	16%	10%
WWEShop		1.1		1.4		1.1		1.5		1.4		1.6		1.3		3.0		1.9		2.1		1.5		5.1		7.3	46%	43%
<b>Consumer Products Division</b>	\$	15.1	\$	9.9	\$	9.9	\$	7.9	\$	17.7	\$	9.2	\$	7.9	\$	9.7	\$	17.9	\$	9.1	\$	10.4	\$	42.8	\$	44.5	33%	4%
Consumer Products Margin %		50%		45%		44%		33%		53%		37%		37%		35%		51%		37%		43%		43%		41%		
WWE Studios <sup>2</sup>	\$	(0.4)	\$	-	\$	(0.9)	\$	(0.2)	\$	(0.4)	\$	0.4	\$	0.9	\$	(1.1)	\$	(2.9)	\$	(0.7)	\$	(0.3)	\$	(1.5)	\$	(0.2)	NM	87%
WWE Studios Margin %		(27%)		-		(53%)		(11%)		(20%)		13%		36%		(46%)		NM		(20%)		(7%)		(21%)		(2%)		
Corporate and Other <sup>3</sup>	\$	(40.9)	\$	(44.8)	\$	(43.9)	\$	(55.1)	\$	(44.3)	\$	(51.4)	\$	(47.0)	\$	(49.0)	\$	(61.4)	\$	(53.6)	\$	(46.9)	\$	(184.7)	\$	(191.7)	(11%)	(4%)
Total Operating Income	\$	15.1	\$	7.3	\$	17.9	\$	(1.5)	\$	22.0	\$	1.5	\$	18.3	\$	13.9	\$	4.0	\$	10.7	\$	33.9	\$	38.8	\$	55.7	NM	44%
Operating Income Margin %	·	9%		5%		11%		(1%)		13%		1%		11%	-	7%	· <u> </u>	2%	-	5%		18%		6%	_	8%		

#### Notes:

<sup>1</sup> Total Network includes WWE Network, Pay-per-view and VOD

<sup>2</sup> WWE Studios includes the following impairment charges: \$1.1 million in Q2 2017 and \$2.1 million in Q1 2017

<sup>3</sup> Corporate & Other, as shown herein, includes corporate overhead and certain SG&A expenses which are not allocated to reported segments. Includes \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations in Q1 2017 and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

### WWE TRENDING SCHEDULES OIBDA (\$ in millions; Unaudited)

	2015					2016								2017						Full Year				Change				
		Q1		Q2		Q3		Q4		Q1		Q2		Q3	_	Q4		Q1		Q2		Q3		2015		2016	2014-15	2015-16
<u>OIBDA:</u>																												
Media Division																												
Total Network <sup>1</sup>	\$	(1.5)	\$	17.2	\$	17.7	\$	15.0	\$	15.8	\$	(5.7)	\$	17.4	\$	15.5	\$	14.3	\$	3.0	\$	25.9	\$	48.4	\$	43.0	NM	(11%)
Television		25.9		21.2		26.6		23.3		28.3		27.2		32.4		31.9		30.8		31.8		36.5		97.0		119.8	57%	24%
Home Entertainment		2.1		0.6		1.3		0.6		1.5		1.0		0.9		1.9		0.8		0.9		0.7		4.6		5.3	(69%)	15%
Digital Media		(0.1)		(0.8)		3.2		2.1		(0.1)		0.2		2.6		1.9		(0.5)		1.5		3.3		4.4		4.6	NM	5%
Media Division	\$	26.4	\$	38.2	\$	48.8	\$	41.0	\$	45.5	\$	22.7	\$	53.3	\$	51.2	\$	45.4	\$	37.2	\$	66.4	\$	154.4	\$	172.7	105%	12%
Media Margin %		25%		39%		42%		38%		41%		19%		48%		41%		38%		28%		53%		36%		37%		
Live Events																												
Live Events	\$	17.6	\$	6.7	\$	6.4	\$	7.3	\$	6.1	\$	23.4	\$	6.1	\$	6.2	\$	8.1	\$	21.6	\$	7.2	\$	38.0	\$	41.8	37%	10%
Live Events Margin %		45%		25%		25%		22%		24%		45%		21%		16%		25%		41%		23%		30%		29%		
Consumer Products Division																												
Licensing		10.8		6.4		7.1		4.5		14.3		3.9		4.6		4.6		13.4		4.5		6.7		28.8		27.4	37%	(5%)
Venue Merchandising		3.2		2.1		1.7		1.9		2.0		3.7		2.0		2.1		2.6		2.5		2.2		8.9		9.8	16%	10%
WWEShop		1.1		1.4		1.1		1.5		1.4		1.6		1.3		3.0		1.9		2.1		1.5		5.1		7.3	46%	43%
<b>Consumer Products Division</b>	\$		\$	9.9	\$	9.9	\$	7.9	\$	17.7	\$	9.2	\$	7.9	\$	9.7	\$	17.9	\$	9.1	\$	10.4	\$	42.8	\$	44.5	33%	4%
Corporate Products Margin %		50%		45%		44%		33%		53%		37%		37%		35%		51%		37%		43%		43%		41%		
WWE Studios <sup>2</sup>	\$	(0.4)	\$	-	\$	(0.9)	\$	(0.2)	\$	(0.4)	\$	0.4	\$	0.9	\$	(1.1)	\$	(2.9)	\$	(0.7)	\$	(0.3)	\$	(1.5)	\$	(0.2)	NM	87%
WWE Studios Margin %		(27%)		-		(53%)		(11%)		(20%)		13%		36%		(46%)		NM		(20%)		(7%)		(21%)		(2%)		
Corporate and Other <sup>3</sup>	\$	(37.7)	\$	(41.6)	\$	(40.8)	\$	(52.0)	\$	(41.3)	\$	(48.2)	\$	(43.7)	\$	(45.5)	\$	(57.6)	\$	(50.2)	\$	(43.3)	\$	(172.1)	\$	(178.7)	(14%)	(4%)
Total OIBDA <sup>4</sup>	Ś	21.0	Ś	13.2	Ś	23.4	\$	4.0	Ś	27.6	\$	7.5	Ś	24.5	Ś	20.5	Ś	10.9	Ś	17.0	Ś	40.4	Ś	61.6	Ś	80.1	NM	30%
OIBDA Margin %	<u> </u>	12%	<u> </u>	9%	<u> </u>	14%	<u> </u>	2%	<u>نــــــــــــــــــــــــــــــــــــ</u>	16%	<u> </u>	4%	<u> </u>	15%	<u> </u>	11%	<u> </u>	6%	<u> </u>	8%	-	22%	<u> </u>	9%	<u> </u>	11%		

#### Notes:

<sup>1</sup> Total Network includes WWE Network, Pay-per-view and VOD

<sup>2</sup> WWE Studios includes the following impairment charges: \$1.1 million in Q2 2017 and \$2.1 million in Q1 2017

<sup>3</sup> Corporate & Other, as shown herein, includes corporate overhead and certain SG&A expenses which are not allocated to reported segments. Includes \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

<sup>4</sup> OIBDA includes film impairment charges of \$1.1 million in Q2 2017 and \$2.1 million in Q1 2017 (WWE Studios), and \$5.6 million in expenses primarily related to certain legal matters and other contractual obligations (Corporate & Other) in Q1 2017 and a \$7.1 million non-cash abandonment charge to write-off the value of costs related to a media center expansion project in Q4 2015

#### WWE TRENDING SCHEDULES RECONCILIATION OF OPERATING INCOME TO ADJUSTED OIBDA BY SEGMENT (\$ in millions; Unaudited)

	1	2015		1	20	16		1	2017		Full	Year
Segment	Q1	Q2 Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	2015	2016
Total Network Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ (1.5) \$ 	17.2 1 -	7.7 \$ 15.0   - - -   7.7 15.0 -   - - -   7.7 \$ 15.0	\$ 15.8 - 15.8 - \$ 15.8	\$ (8.3) 2.6 (5.7) \$ (5.7)	\$ 15.7 <u>1.7</u> 17.4 <u>-</u> \$ 17.4	\$ 13.7 1.8 15.5 - \$ 15.5	\$ 12.7 <u>1.6</u> 14.3 <u>-</u> \$ 14.3	\$ 1.2 1.8 3.0 - \$ 3.0	\$ 24.3 1.6 25.9 - \$ 25.9	\$ 48.4 - - - \$ 48.4	\$ 36.9 6.1 43.0 - \$ 43.0
Television Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ 23.7 \$ 2.2 25.9 \$ 25.9 \$	2.3 21.2 2	4.4 \$ 21.0   2.2 2.3   6.6 23.3   - -   6.6 \$ 23.3	\$ 25.8 2.5 28.3 \$ 28.3	\$ 27.2 - 27.2 - \$ 27.2	\$ 31.2 1.2 32.4 \$ 32.4	\$ 30.6 1.3 31.9 - \$ 31.9	\$ 29.3 1.5 30.8 - \$ 30.8	\$ 30.8 1.0 31.8 - \$ 31.8	\$ 35.3 1.2 36.5 - \$ 36.5	\$ 88.0 9.0 97.0 - \$ 97.0	\$ 114.8 5.0 119.8 - \$ 119.8
Home Entertainment Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ 2.1 \$ 	0.6	1.3 \$ 0.6   - -   1.3 0.6   - -   1.3 \$   0.6 -	\$ 1.5 - - - - - - - -	\$ 1.0 - 1.0 - \$ 1.0	\$ 0.9 - - - \$ 0.9	\$ 1.9 - 1.9 - \$ 1.9	\$ 0.8 - - - \$ 0.8	\$ 0.9 - 0.9 - \$ 0.9	\$ 0.6 0.1 0.7 - \$ 0.7	\$ 4.6 - 4.6 - \$ 4.6	\$ 5.3 - 5.3 - \$ 5.3
Digital Media Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ (0.6) \$ 0.5 (0.1) - \$ (0.1) \$	0.4 (0.8)	3.0 \$ 2.0   0.2 0.1   3.2 2.1   - -   3.2 \$   2.1 -	\$ (0.2) 0.1 (0.1) - \$ (0.1)	\$ - 0.2 0.2 - \$ 0.2	\$ 2.6 - 2.6 - \$ 2.6	\$ 1.9 - 1.9 - \$ 1.9	\$ (0.5) - (0.5) - \$ (0.5)	\$ 1.4 0.1 1.5 - \$ 1.5	\$ 3.3 - 3.3 - \$ 3.3	\$ 3.2 <u>1.2</u> 4.4 - \$ 4.4	\$ 4.3 0.3 4.6 - \$ 4.6
Live Events Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ 17.6 \$ 	6.7	6.4 \$ 7.3   - -   6.4 7.3   - -   6.4 \$   5.4 \$	\$ 6.1 - - - - - - - -	\$ 23.4 	\$ 6.1 	\$ 6.2 - 6.2 - \$ 6.2	\$ 8.1 	\$ 21.6 	\$ 7.2 - 7.2 - \$ 7.2	\$ 38.0 - - 38.0 - \$ 38.0	\$ 41.8 - - - - - - - - - - - - -
Licensing Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ 10.8 \$ 	6.4	7.1 \$ 4.5   - -   7.1 4.5   - -   7.1 \$   4.5	\$ 14.3 - - - \$ 14.3	\$ 3.9 - 3.9 - \$ 3.9	\$ 4.6 - 4.6 - \$ 4.6	\$ 4.6 - 4.6 - \$ 4.6	\$ 13.4 	\$ 4.5 - 4.5 - \$ 4.5	\$ 6.7 - 6.7 - \$ 6.7	\$ 28.8 - 28.8 - \$ 28.8	\$ 27.4 - 27.4 - \$ 27.4
Venue Merchandise Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ 3.2 \$ 	2.1	1.7 \$ 1.9   - - -   1.7 1.9 -   - - -   1.7 \$ 1.9   - - -   1.7 \$ 1.9	\$ 2.0 	\$ 3.7 - - - - - - - - -	\$ 2.0 	\$ 2.1 - - \$ 2.1	\$ 2.6 - - - \$ 2.6	\$ 2.5 - 2.5 - \$ 2.5	\$ 2.2 - 2.2 - \$ 2.2	\$ 8.9 - 8.9 - \$ 8.9	\$ 9.8 - - - \$ 9.8
WWE Shop Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments Adjusted OIBDA	\$ 1.1 \$ 	1.4	1.1 \$ 1.5   - - -   1.1 1.5 -   - - -   1.1 \$ 1.5   - - -	\$ 1.4 - - - - - - - - - - -	\$ 1.6 - 1.6 - \$ 1.6	\$ 1.3 - - - - - - -	\$ 3.0 - 3.0 - \$ 3.0	\$ 1.9 - 1.9 - \$ 1.9	\$ 2.1 - 2.1 - \$ 2.1	\$ 1.5 - 1.5 - \$ 1.5	\$ 5.1 - - - \$ 5.1	\$ 7.3 - - - - - - - - - - -
WWE Studios Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments <sup>1</sup> Adjusted OIBDA	\$ (0.4) \$ 	- (1	0.9) \$ (0.2) 	\$ (0.4) - (0.4) - <u>\$ (0.4)</u>	\$ 0.4 - 0.4 - \$ 0.4	\$ 0.9 - - - - \$ 0.9	\$ (1.1) 	\$ (2.9) - (2.9) 2.1 \$ (0.8)	\$ (0.7) - (0.7) <u>1.1</u> \$ 0.4	\$ (0.3) - (0.3) - \$ (0.3)	\$ (1.5) - (1.5) - \$ (1.5)	\$ (0.2) - (0.2) - \$ (0.2)
Corporate & Other Operating Income (Loss) Depreciation and Amortization OIBDA Adjustments <sup>2</sup> Adjusted OIBDA	\$ (40.9) \$ 3.2 (37.7) - \$ (37.7) \$	3.2 (41.6) (4	3.9)   \$ (55.1)     3.1   3.1     0.8)   (52.0)     -   7.1     0.8)   \$ (44.9)	\$ (44.3) <u>3.0</u> (41.3) <u>-</u> \$ (41.3)	\$ (51.4) 3.2 (48.2) - \$ (48.2)	\$ (47.0) 3.3 (43.7) - \$ (43.7)	\$ (49.0) 3.5 (45.5) - \$ (45.5)	\$ (61.4) 3.8 (57.6) 5.6 \$ (52.0)	\$ (53.6) 3.4 (50.2) - \$ (50.2)	\$ (46.9) 3.6 (43.3) - \$ (43.3)	\$ (184.7) 12.6 (172.1) 7.1 \$ (165.0)	\$ (191.7) <u>13.0</u> (178.7) <u>-</u> \$ (178.7)

### September 2017 YTD Notes:

<sup>1</sup> Adjustment to OIBDA reflects film impairment charges of \$3.2 million

<sup>2</sup> Adjustment to OIBDA of \$5.6 million primarily related to certain legal matters and other contractual obligations

\* See preceding pages for quarterly detail of adjustments

#### WWE TRENDING SCHEDULES RECONCILIATION OF OPERATING INCOME TO ADJUSTED OIBDA BY DIVISION (\$ in millions; Unaudited)

		20	015			20	016		2017	Full Year		
Division	Q1	Q2	Q3	Q4	Q1	Q2	Q3 Q4	Q1	Q2 Q3	2015 2016		
Media												
Operating Income (Loss)	\$ 23.7	\$ 35.5	\$ 46.4	\$ 38.6	\$ 42.9	9 \$ 19.9	\$ 50.4 \$ 48.1	\$ 42.3	\$ 34.3 \$ 63.5	\$ 144.2 \$ 161.3		
Depreciation and Amortization	2.7	2.7	2.4	2.4	2.6		2.9 3.1	3.1	2.9 2.9	10.2 11.4		
OIBDA	26.4	38.2	48.8	41.0	45.5	5 22.7	53.3 51.2	45.4	37.2 66.4	154.4 172.7		
Adjustments					-			-				
Adjusted OIBDA	\$ 26.4	\$ 38.2	\$ 48.8	\$ 41.0	\$ 45.5	5 \$ 22.7	\$ 53.3 \$ 51.2	\$ 45.4	\$ 37.2 \$ 66.4	\$ 154.4 \$ 172.7		
Live Events												
Operating Income (Loss)	Ś 17.6	Ś 6.7	\$ 6.4	Ś 7.3	\$ 6.1	1 \$ 23.4	\$ 6.1 \$ 6.2	\$ 8.1	\$ 21.6 \$ 7.2	\$ 38.0 \$ 41.8		
Depreciation and Amortization	÷ 17.0	÷ 0.7	Ş 0.4	÷ 7.5	φ 0.1			φ 0.1 ·		÷ 50.0 ÷ 41.0		
OIBDA	17.6	6.7	6.4	7.3	6.1	1 23.4	6.1 6.2	8.1	21.6 7.2	38.0 41.8		
Adjustments	-	-	-	-	-			-				
Adjusted OIBDA	\$ 17.6	\$ 6.7	\$ 6.4	\$ 7.3	\$ 6.1	1 \$ 23.4	\$ 6.1 \$ 6.2	\$ 8.1	\$ 21.6 \$ 7.2	\$ 38.0 \$ 41.8		
	<u> </u>	<b>•</b> • • • •	<u> </u>	<u> </u>	<u> </u>		<u> </u>	<u> </u>	<u> </u>	<u> </u>		
Consumer Products Division Operating Income (Loss)	\$ 15.1	\$ 9.9	\$ 9.9	\$ 7.9	\$ 17.7	7 \$ 9.2	\$ 7.9 \$ 9.7	\$ 17.9	\$ 9.1 \$ 10.4	\$ 42.8 \$ 44.5		
Depreciation and Amortization OIBDA	15.1	9.9	9.9	7.9	17.7	7 9.2	7.9 9.7	17.9	9.1 10.4	42.8 44.5		
	15.1	9.9	9.9	7.9	17.1	9.2		17.9	9.1 10.4	42.8 44.5		
Adjustments	\$ 15.1	\$ 9.9	\$ 9.9	\$ 7.9	\$ 17.7	7 \$ 9.2	\$ 7.9 \$ 9.7	\$ 17.9	\$ 9.1 \$ 10.4	\$ 42.8 \$ 44.5		
Adjusted OIBDA	\$ 15.1	\$ 9.9	\$ 9.9	\$ 7.9	\$ 17.1	/ \$ 9.2	\$ 7.9 \$ 9.7	\$ 17.9	<u> 9.1 5 10.4</u>	<u> </u>		
WWE Studios												
Operating Income (Loss)	\$ (0.4)	\$-	\$ (0.9)	\$ (0.2)	\$ (0.4	4) \$ 0.4	\$ 0.9 \$ (1.1)	\$ (2.9)	\$ (0.7) \$ (0.3)	\$ (1.5) \$ (0.2)		
Depreciation and Amortization	-	-	-	-	-	-		-				
OIBDA	(0.4)	-	(0.9)	(0.2)	(0.4	4) 0.4	0.9 (1.1)	(2.9)	(0.7) (0.3)	(1.5) (0.2)		
Adjustments		-			-	-		2.1	1.1 -			
Adjusted OIBDA	\$ (0.4)	\$-	\$ (0.9)	\$ (0.2)	\$ (0.4	4) \$ 0.4	\$ 0.9 \$ (1.1)	\$ (0.8)	\$ 0.4 \$ (0.3)	\$ (1.5) \$ (0.2)		
Corporate & Other												
Operating Income (Loss)	\$ (40.9)	\$ (44.8)	\$ (43.9)	\$ (55.1)	\$ (44.3	3) \$ (51.4)	\$ (47.0) \$ (49.0)	\$ (61.4)	\$ (53.6) \$ (46.9)	\$ (184.7) \$ (191.7)		
Depreciation and Amortization	3.2	3.2	3.1	3.1	3.0		3.3 3.5	3.8	3.4 3.6	12.6 13.0		
OIBDA	(37.7)	(41.6)	(40.8)	(52.0)	(41.3		(43.7) (45.5)	(57.6)	(50.2) (43.3)	(172.1) (178.7)		
Adjustments	-	-	-	7.1	-	-		5.6		7.1 -		
Adjusted OIBDA	\$ (37.7)	\$ (41.6)	\$ (40.8)	\$ (44.9)	\$ (41.3	3) \$ (48.2)	\$ (43.7) \$ (45.5)		\$ (50.2) \$ (43.3)	\$ (165.0) \$ (178.7)		
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>						
WWE Totals												
Operating Income (Loss)	\$ 15.1	\$ 7.3	\$ 17.9	\$ (1.5)	\$ 22.0		\$ 18.3 \$ 13.9		\$ 10.7 \$ 33.9	\$ 38.8 \$ 55.7		
Depreciation and Amortization	5.9	5.9	5.5	5.5	5.6		6.2 6.6	6.9	6.3 6.5	22.8 24.4		
OIBDA	21.0	13.2	23.4	4.0	27.6	5 7.5	24.5 20.5	10.9	17.0 40.4	61.6 80.1		
Adjustments	-	-	-	7.1	-			7.7	1.1 -	7.1 -		
Adjusted OIBDA	\$ 21.0	\$ 13.2	\$ 23.4	\$ 11.1	\$ 27.6	5 \$ 7.5	\$ 24.5 \$ 20.5	\$ 18.6	\$ 18.1 \$ 40.4	\$ 68.7 \$ 80.1		

**OIBDA** as operating income before depreciation and amortization, excluding feature film and television production asset amortization and impairments. OIBDA is a non-GAAP financial measure and may be different than similarly-titled non-GAAP financial measures used by other companies. A limitation of OIBDA is that it excludes depreciation and amortization, which represents the periodic charge for certain fixed assets and intangible assets used in generating revenues for the Company's business. OIBDA should not be regarded as an alternative to operating income or net income as an indicator of operating performance, or to the statement of cash flows as a measure of liquidity, nor should it be considered in isolation or as a substitute for financial measures prepared in accordance with GAAP. We believe that operating income is the most directly comparable GAAP financial measure to OIBDA.

Adjusted OIBDA, Adjusted Operating income, Adjusted Net income and Adjusted Earnings per share exclude certain non-recurring material items, which otherwise would impact the comparability of results between periods. These items include, but are not limited to, non-cash impairments of film, intangible and fixed assets, gains and losses on asset sales, as well as material restructuring charges. The adjusted measures should not be considered as an alternative to net income, cash flows from operations or any other indicator of WWE's performance or liquidity, determined in accordance with U.S. GAAP.