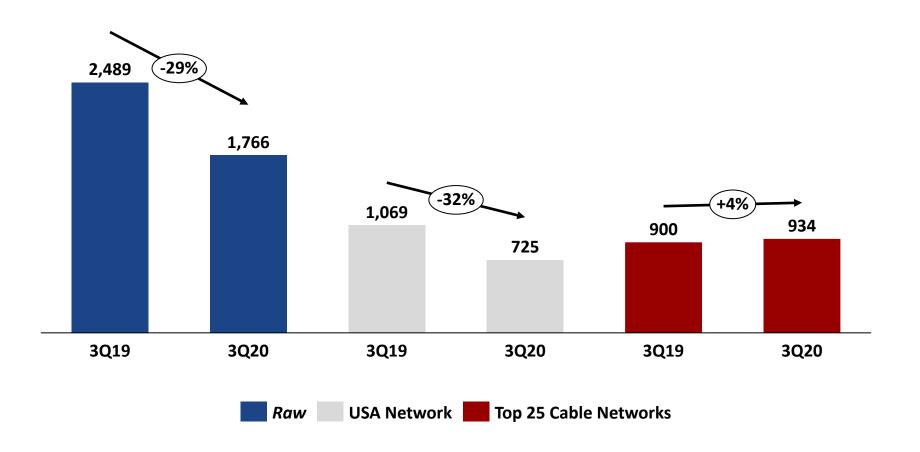


# **Key Performance Indicators**

October 29, 2020

#### **AVERAGE US PRIMETIME CABLE TV VIEWERSHIP**

# **RAW AND PRIMETIME CABLE TV VIEWERSHIP (000s)**

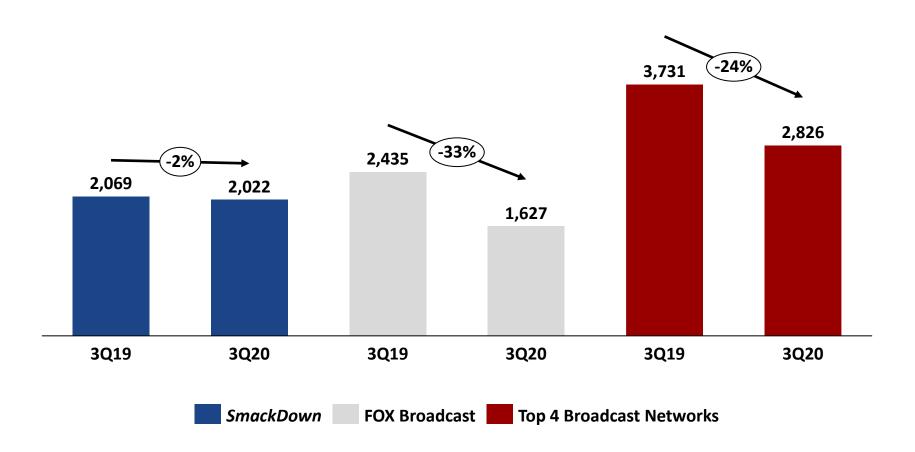




1

#### **AVERAGE US PRIMETIME BROADCAST TV VIEWERSHIP**

#### **SMACKDOWN** AND PRIMETIME BROADCAST TV VIEWERSHIP (000s)

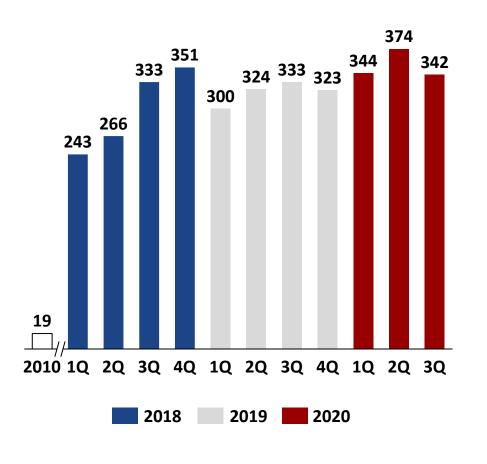


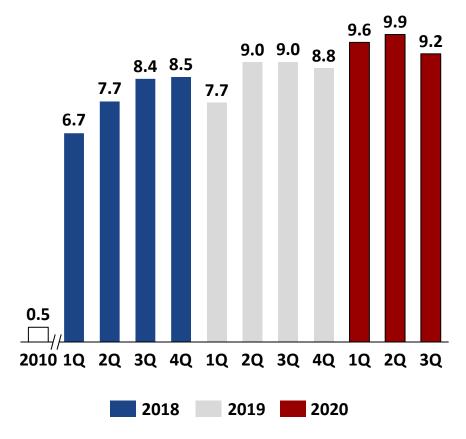


#### MEDIA CONSUMPTION: WWE AVOD CONSUMPTION

# **AVOD Global Hours Viewed (MM)**

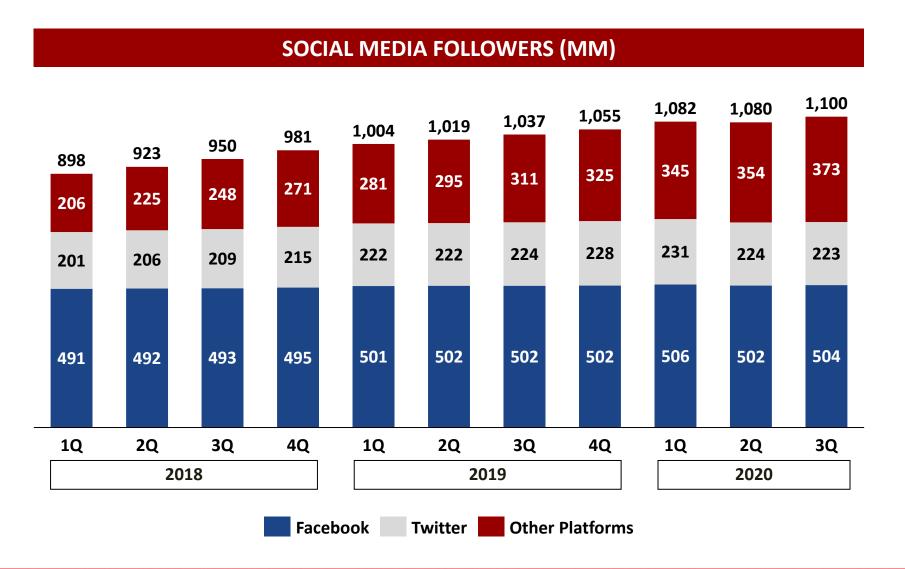
#### **AVOD Global Views (B)**







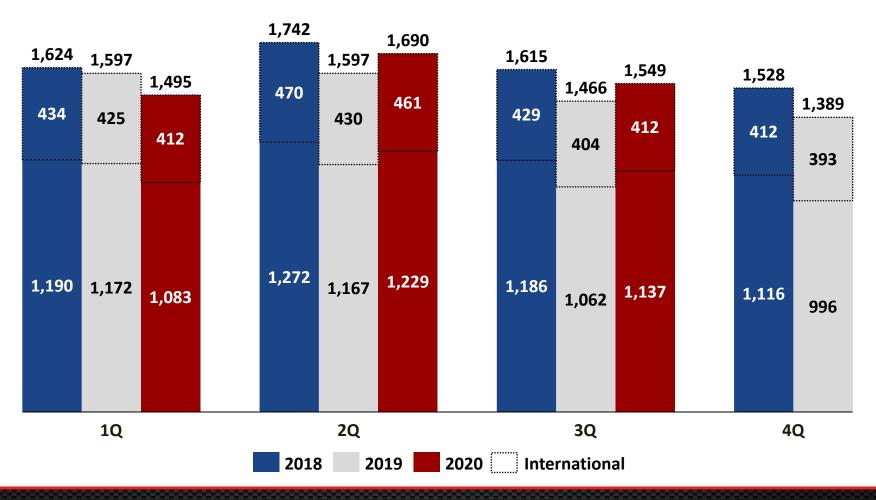
**SOCIAL MEDIA: WWE REACH** 





#### **WWE NETWORK ENDING PAID SUBSCRIBERS**

# **ENDING PAID SUBSCRIBERS – US & INTERNATIONAL (000s)**

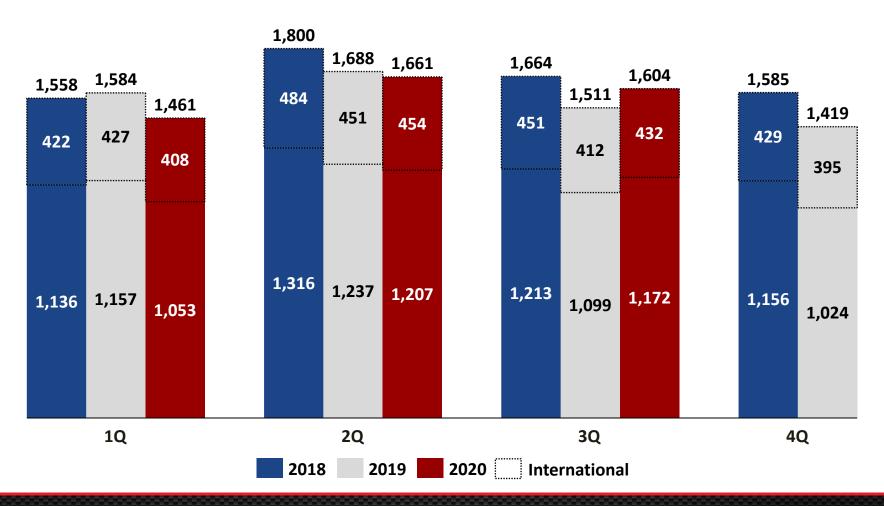




5

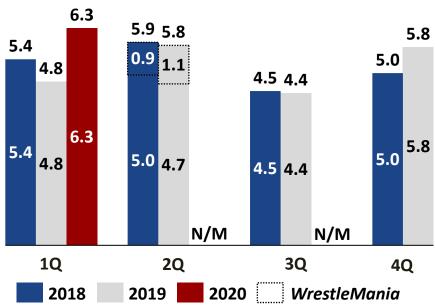
#### **WWE NETWORK AVERAGE PAID SUBSCRIBERS**

# **AVERAGE PAID SUBSCRIBERS – US & INTERNATIONAL (000s)**



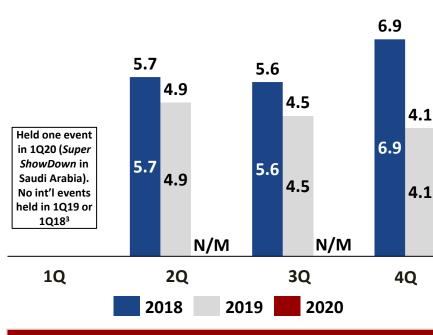


# NORTH AMERICA (000s)<sup>1,2</sup> 6.3 5.9 5.8



NUMBER OF EVENTS						
	1Q	2Q	3Q	4Q		
2018	99	61	86	64		
2019	90	53	67	50		
2020	41	0	0			

# INTERNATIONAL (000s)<sup>2,3</sup>



NUMBER OF EVENTS						
	1Q	2Q	3Q	4Q		
2018	0	29	4	23		
2019	0	23	7	20		
2020	1	0	0			

- In 2020, WrestleMania was held without a live audience in WWE's Performance Center located in Orlando, Florida due to public-health concerns as a result of the COVID-19 outbreak
- 2 Ticketed audience live events were not held in 3Q20 or 2Q20 due to public health concerns about in-person gatherings as a result of the COVID-19 outbreak
- 3 Given the unique nature of WWE's events in Saudi Arabia, the Super ShowDown event held in February 2020, and comparable events in prior periods, have been excluded from attendance



**APPENDIX** 



#### **FOOTNOTES – DEFINITION OF METRICS**

- Average Viewers P2+: An average of the U.S. viewing audience (persons age 2+, as measured by Nielsen) for each minute of a program or daypart expressed as an absolute number, in thousands. During 3Q20 and 3Q19, total U.S. television persons included an average of approximately 308 million and 306 million persons, respectively. Television viewership is measured on a Live+SD basis for 3Q19 and 3Q20
- Top 25 Cable Networks reflect those 25 networks with the highest total primetime Average Viewers P2+ (duration-weighted) in 3Q19 (excludes broadcast and premium networks).
- Top 4 Broadcast Networks include ABC, CBS, FOX and NBC. Note that total primetime Average Viewers P2+ (duration-weighted) are defined as Monday-Saturday 8-11pm, Sunday 7-11pm for ABC, CBS and NBC, and Monday-Saturday 8-10pm, Sunday 7-10pm for FOX.
- Media Consumption AVOD is defined as ad-supported video on demand. Consumption includes videos viewed on third-party (Facebook, Instagram, Snapchat, TikTok, Twitter, YouTube) and WWE platforms (WWE.com and WWE App). 2018-2019 figures include Facebook, Instagram, Snapchat, Twitter, YouTube and WWE platforms. Beginning 4Q19, data includes TikTok. Beginning 1Q20, data includes Twitch and Snapchat Discovery. Beginning 2Q20, figures include consumption on the Free Version of WWE Network. Due to potential data restatements by YouTube, rounding differences may occur. Third-party consumption figures, including Facebook and YouTube, are based on Google Analytics and WWE platform consumption figures are based on internal data.
- Social media followers represent the number of followers for each individual platform Facebook, Twitter, etc.as sourced from each platform; as such, total followers shown have not been adjusted for duplication among or within platforms and do not represent the number of "unique" followers.



#### **FOOTNOTES – DEFINITION OF METRICS**

- Subscriber metrics reflect direct customers of WWE Network and subscribers reported under licensed partner agreements, which have different economic terms for the network.
- Paid subscribers reflect active subscribers who have made payments in the relevant time period.
- Average paid subscribers reflect the sum of the arithmetic daily mean over the relevant period for our direct-to-consumer subscribers, and the average of the monthly reported subscribers from our license partners (such reporting is received and recognized on an approximate 30-day lag). Average paid subscribers may differ substantially from paid subscribers at the end of any period due to the timing of paid subscriber additions.

