# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

X	QUARTERLY REPORT PURSUANT TO	O SI	EC	TIO	N 1	3 O	R 15 (d) (	OF TI	HE SECI	IRITI	ES EX	CHANG	Æ
	ACT OF 1934	0 01		110		.5 01	10 (u)	01 11	IL SEC			CIMINO	
	For the quarterly period ended January 23, 2004												
					or								
	TRANSITION REPORT PURSUANT TO ACT OF 1934	) SE	CT	ΓΙΟΝ	<b>N</b> 13	3 OF	R 15 (d) (	)F TH	E SECU	RITI	ES EX(	CHANG	E
	For the transition period fromto	_											
	Commission file number 0-27639												
	WORLD WRESTLINGERACT NAME (Exact name						ERT	AI	NMI	EN.	Γ, II	NC.	
	<b>Delaware</b> (State or other jurisdiction of incorporation or organization)								04-26933 (I.R.S. Emplo Identification	oyer			
	(Address, including zi	Star (2 ip code	mfo 203 , an	ord, C 3) 352- d teleph rincipa	T 0 -860 none	6902 00 numbe	er, including a	rea code,					
of 19	ate by check mark whether the Registrant (1) has filed a 34 during the preceding 12 months (or for such shorter the filing requirements for the past 90 days.												
		Ye	es	⊠ N	lo								
Indic	ate by check mark whether the Registrant is an accelera	ted fi	ler	(as de	fine	d in I	Rule 12b-2	of the E	Exchange A	ct).			
		Ye	es	⊠ N	Ю								
	arch 1, 2004, the number of shares outstanding of the Re er of shares outstanding of the Registrant's Class B cor										was 13,6	528,839 and	d the

#### TABLE OF CONTENTS

	Page #
Part I – FINANCIAL INFORMATION	
Item 1. Financial Statements (Unaudited)	
Consolidated Statements of Operations for the three and nine months ended January 23, 2004 and January 24, 2003	2
Consolidated Balance Sheets as of January 23, 2004 and April 30, 2003	3
Consolidated Statements of Cash Flows for the nine months ended January 23, 2004 and January 24, 2003	4
Consolidated Statement of Stockholders' Equity and Comprehensive (Loss) Income for the nine months ended January 23, 2004	5
Notes to Consolidated Financial Statements	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	15
Item 3. Quantitative and Qualitative Disclosures about Market Risk	25
Item 4. Controls and Procedures	25
Part II – OTHER INFORMATION	
Item 1. Legal Proceedings	27
Item 6. Exhibits and Reports on Form 8-K	27
Signature	28

### World Wrestling Entertainment, Inc. Consolidated Statements of Operations

(dollars in thousands, except per share data) (Unaudited)

**Three Months Ended** Nine Months Ended January 24, 2003 January 23, January 23, January 24, 2004 2004 2003 Net revenues \$ 79,070 92,565 \$ 248,176 \$ 268,337 Cost of revenues 44,055 56,711 145,543 175,501 24,409 Selling, general and administrative expenses 18,873 51,635 70,831 Stock compensation costs 1,011 1,327 Depreciation and amortization 2,942 2,641 8,538 6,731 Operating income 12,189 8,804 41,133 15,274 Interest expense 195 192 585 574 Interest income 1,581 833 4,470 1,266 30 Other income (expense), net 722 1,013 (12)9,472 14,300 15,954 Income before income taxes 46,031 Provision for income taxes 5,372 3,484 17,411 5,851 Income from continuing operations 8,928 5,988 28,620 10,103 (Loss) income from discontinued operations (76)(21,988)(25,178)32 \$ \$ Net income (loss) 8,852 (16,000)28,652 \$ (15,075)Earnings (loss) per share - Basic and Diluted: 0.13 \$ 0.09 \$ Continuing operations 0.42 0.14 Discontinued operations \$ \$ (0.31)(0.36)Net income (loss) 0.13 \$ \$ (0.23)0.42 (0.21)Weighted average common and common equivalent shares: Basic 68,394,341 70,407,085 68,602,818 70,633,799

See Notes to Consolidated Financial Statements

68,767,927

70,407,085

68,822,331

70,633,799

Diluted

#### World Wrestling Entertainment, Inc. Consolidated Balance Sheets

(dollars in thousands) (Unaudited)

	J:	As of nuary 23, 2004		As of April 30, 2003
ASSETS CURRENT ASSETS:				
Cash and cash equivalents	\$	64,136	\$	128,473
Short-term investments	Ψ	202,552	Ψ	142,641
Accounts receivable, net		39,048		49,729
Inventory, net		999		839
Prepaid expenses and other current assets		19,065		18,443
Assets of discontinued operations		20,844		21,129
Total current assets		346,644	<u> </u>	361,254
PROPERTY AND EQUIPMENT - NET		74,895		59,325
INTANGIBLE ASSETS - NET		12,735		12,055
OTHER ASSETS		4,890		4,623
TOTAL ASSETS	\$	439,164	\$	437,257
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES:	Φ.	021	Φ.	
Current portion of long-term debt	\$	821 15,771	\$	777 14,188
Accounts payable Accrued expenses and other liabilities		41,232		14,188 34,991
Deferred income		20,496		24,662
Liabilities of discontinued operations		8,867		11,554
Total current liabilities		87,187		86,172
LONG-TERM DEBT		8,506		9,126
COMMITMENTS AND CONTINGENCIES				
STOCKHOLDERS' EQUITY:				
Class A common stock		136		182
Class B common stock		548		548
Treasury stock		248,143		(30,569)
Additional paid-in capital Accumulated other comprehensive (loss) income		(30)		297,315 243
Retained earnings		94,674		74,240
Total stockholders' equity		343,471		341,959
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	439,164	\$	437,257

See Notes to Consolidated Financial Statements

## World Wrestling Entertainment, Inc. Consolidated Statements of Cash Flows (dollars in thousands)

(Unaudited)

Nine Months Ended

		Nille Mon	tiis Ent	leu
	Ja	nuary 23, 2004	Ja	anuary 24, 2003
OPERATING ACTIVITIES:				
NET INCOME (LOSS)	\$	28,652	\$	(15,075)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:	Ψ	20,002	Ψ	(10,0,0)
(Income) loss from discontinued operations, net of tax		(32)		25,178
Depreciation and amortization		8,538		6,731
Amortization of warrants		(836)		(952)
Non-cash stock compensation costs		469		
Unrealized gain on value of warrants		(422)		_
Net (recoveries) provision for doubtful accounts		(1,994)		1,353
Provision for inventory obsolescence		19		618
Changes in assets and liabilities:				
Accounts receivable		12,675		10,806
Inventory		(179)		(314)
Prepaid expenses and other assets		1,628		(2,688)
Accounts payable		1,583		(4,562)
Accrued expenses and other liabilities		6,530		200
Deferred income		(4,969)		2,732
Net cash provided by continuing operations		51,662		24,027
Net cash used in discontinued operations		(2,370)		(7,842)
Net easil used in discontinued operations		(2,370)		(7,042)
Net cash provided by operating activities		49,292		16,185
INVESTING ACTIVITIES:				
Purchase of property and equipment		(3,485)		(8,885)
Buyout of corporate aircraft lease		(20,122)		
Purchase of other assets		(1,641)		_
(Purchase) sale of short-term investments, net		(60,470)		93,124
Net cash (used in) provided by continuing operations Net cash used in discontinued operations		(85,718)		84,239 (2,344)
Net cash (used in) provided by investing activities		(85,718)		81,895
FINANCING ACTIVITIES:				
Repayment of long-term debt		(576)		(444)
Stock repurchase, net		(19,182)		(29,477)
Dividends paid		(8,218)		(2), (7)
Net proceeds from exercise of stock options		65		405
			_	
Net cash used in continuing operations		(27,911)		(29,516)
Net cash provided by discontinued operations				322
Net cash used in financing activities		(27,911)		(29,194)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(64,337)		68,886
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD		128,473		86,397
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$	64,136	\$	155,283
SUPPLEMENTAL CASH FLOW INFORMATION				
Cash paid during the period for income taxes, net of refunds	\$	9,631	\$	3,369
Cash paid during the period for interest		585		574
SUPPLEMENTAL NON-CASH INVESTING ACTIVITY				
Receipt of warrants	\$	1,638		_

#### World Wrestling Entertainment, Inc. Consolidated Statement of Stockholders' Equity and Comprehensive (Loss) Income

(dollars and shares in thousands) (Unaudited)

#### Common Stock

	Shares	Amount		, 	Treasury Stock	Additional Paid-in Capital	Accumulated Other omprehensive (Loss) Income	Retained Earnings	Total
Balance, May 1, 2003 Comprehensive income:	70,416	\$ 7	30	\$	(30,569)	\$ 297,315	\$ 243	\$ 74,240	\$ 341,959
adjustment Unrealized holding		_	_		_	_	130	_	130
loss, net of tax		_	_		_		(405)	_	(405)
Net income		_	-		_	_	_	28,652	28,652
Total comprehensive income									 28,377
Dividends paid Stock compensation costs Exercise of stock options Tax benefit of stock	5	_	-		_	469 65	_	(8,218)	(8,218) 469 65
options Stock repurchase	_	_	_		(19,246)	_	_2	_	2 (19,246)
Retirement of treasury stock Sale of stock –employee	(2,034)	(4	46)		49,712	(49,666)	_	_	_
stock purchase plan	21				103	(40)	_	_	63
Balance, January 23, 2004	68,408	\$ 6	84	\$		\$ 248,143	\$ (30)	\$ 94,674	\$ 343,471

See Notes to Consolidated Financial Statements

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

#### 1. Basis of Presentation and Business Description

We are an integrated media and entertainment company, principally engaged in the development, production and marketing of television programming and live events and the licensing and sale of branded consumer products featuring our World Wrestling Entertainment brand of entertainment. Our operations are organized around two principal activities:

- Live and televised entertainment, which consists of live events and television programming. Revenues are derived principally from attendance at live events, sale of television advertising time and sponsorships, domestic and international television rights fees and pay-perview buys.
- Branded merchandise, which consists of licensing and direct sale of merchandise. Revenues are derived from sales of consumer products through third party licensees and direct marketing and sales of merchandise, magazines and home videos.

The accompanying condensed consolidated financial statements include the accounts of World Wrestling Entertainment, Inc., and our wholly owned subsidiaries. In fiscal 2003, we closed the operations of our entertainment complex, *The World*. We recorded the results from operations of this business and the estimated shutdown cost as discontinued operations.

All significant intercompany balances have been eliminated. Certain prior year amounts have been reclassified to conform with the current year presentation. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of financial position, results of operations and cash flows at the dates and for the periods presented have been included. The results of operations of any interim period are not necessarily indicative of the results of operations for the full year.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires our management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Certain information and footnote disclosures normally included in annual financial statements have been condensed or omitted from these interim financial statements; these financial statements should be read in conjunction with the financial statements and footnotes thereto included in our Form 10-K for the year ended April 30, 2003.

Our fiscal year ends on April 30 of each year. Unless otherwise noted, all references to years relate to fiscal years, not calendar years and refer to the fiscal period by using the year in which the fiscal period ends. Our fiscal quarters are thirteen-week periods that end on the thirteenth Friday in the quarter, with the exception of our fourth quarter, which always ends on April 30.

#### 2. Stockholders' Equity

#### Pro Forma Fair Value Disclosures

The fair value of options granted to employees, which is amortized to expense over the option vesting period in determining the pro forma impact, is estimated on the date of the grant using the Black-Scholes option-pricing model.

Had compensation expense for our stock options been recognized based on the fair value on the grant date under the methodology prescribed by SFAS No. 123, our income from continuing operations and basic and diluted earnings from continuing operations per common share for the three and nine months ended January 23, 2004 and January 24, 2003 would have been impacted as shown in the following table:

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

		Three mor	ths en	ded		Nine mon	ths en	ded
	January 23, 2004		Ja	nuary 24, 2003	January 23, 2004		January 24, 2003	
Reported income from continuing operations	\$	8,928	\$	5,988	\$	28,620	\$	10,103
Add: Stock-based employee compensation expense included in reported income from continuing operations, net of related tax effects		626		_		822		_
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects		(1,034)		(772)		(2,552)		(2,916)
Pro forma income from continuing operations	\$	8,520	\$	5,216	\$	26,890	\$	7,187
Reported basic and diluted earnings from continuing operations per common share	\$	0.13	\$	0.09	\$	0.42	\$	0.14
Pro forma basic and diluted earnings from continuing operations per common share	\$	0.12	\$	0.07	\$	0.39	\$	0.10

In accordance with SFAS No. 123, the weighted average fair value of stock options granted to employees was based on a theoretical statistical model using assumptions. In actuality, because our stock options are not traded on any exchange, employees can receive no value or derive any benefit from holding stock options under these plans without an increase in market price of our common stock relative to the respective dates of the option grants.

#### **Equity Transactions**

Commencing in July 2003, we paid a quarterly dividend of \$0.04 per share, totaling \$8,218 on all Class A and Class B common shares.

In June 2003, we purchased, using our available cash on hand, approximately 2.0 million shares of our common stock from Viacom, Inc. for approximately \$19,246, which was a slight discount to the then market value of our common stock. This transaction did not affect other aspects of our strategic alliance with Viacom. In October 2003, we retired all of our treasury shares.

In June 2003, we granted 792,500 options at an exercise price of \$9.60 and granted 178,000 restricted stock units at an average price per share of \$9.60. Such issuances were granted to officers and employees under our 1999 Long-Term Incentive Plan. Total compensation costs related to the grant of restricted stock units, based on the estimated value of the units on the grant date, is \$1,709 and will be amortized over the vesting period, which is seven years, unless EBITDA of \$65,000 is met for any fiscal year during the vesting period. In that event, the unvested restricted stock units immediately vest and accordingly, the unamortized balance at that date would be expensed.

During the third quarter of fiscal 2004, we completed an exchange offer that gave all active employees and independent contractors who held options with a grant price of \$17 or higher the ability to exchange options, at a 6 to 1 ratio, for restricted stock units, or, for holders with fewer than 25,000 options, for cash at 75% of the average stock price of \$13.28 per share, during the offer period. Overall, 4.2 million options were eligible for the offer, of which 4.1 million were exchanged for either cash or restricted stock units. In exchange for the options tendered, we granted an aggregate of 591,416 restricted stock units and made cash payments in the

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

aggregate amount of approximately \$900, which will result in a total compensation charge of approximately \$6,700, of which the cash payment of \$800 to employees was recorded in our third fiscal quarter ended January 23, 2004, and the portion related to the grant of the restricted stock units to employees will be recorded over the 24 month vesting period.

As a result, the compensation charge related to this grant of restricted stock units will be recorded as follows: approximately \$100 was recorded in the third quarter ended January 23, 2004, \$1,900 in our fourth quarter of fiscal 2004, approximately \$3,600 in fiscal 2005, and approximately \$1,100 in fiscal 2006. As of January 23, 2004, after the exchange offer, there were approximately 3.1 million options outstanding at an average exercise price of \$12.60 of which 1.5 million were vested. In addition, 0.8 million restricted stock units were outstanding, of which none were vested.

Through his beneficial ownership of a substantial majority of our Class B common stock, our controlling stockholder, Mr. Vincent McMahon, can effectively exercise control over our affairs and his interests could conflict with the holders of our Class A common stock.

#### 3. Earnings Per Share

For purposes of calculating basic and diluted earnings per share, we used the following weighted average common shares outstanding:

	Three month	ns ended	Nine months ended			
	January 23, 2004	January 24, 2003	January 23, 2004	January 24, 2003		
Weighted average number of common shares outstanding:		<u> </u>				
Basic	68,394,341	70,407,085	68,602,818	70,633,799		
Diluted	68,767,927	70,407,085	68,822,331	70,633,799		
Dilutive effect of outstanding options and restricted stock units	373,586	_	219,513			
Anti-dilutive outstanding options, end of period	417,700	7,248,925	417,700	7,248,925		

#### 4. Segment Information

Our operations are conducted within two reportable segments: live and televised entertainment and branded merchandise. The live and televised entertainment segment consists of live events and television programming. Our branded merchandise segment includes consumer products sold through third party licensees and the marketing and sale of merchandise, magazines and home videos. The results of operations for *The World* are not included in the segment reporting as they are classified as discontinued operations in our consolidated financial statements. We do not allocate corporate overhead to each of the segments and as a result, corporate overhead is a reconciling item in the table below. Included in corporate overhead for the nine months ended January 23, 2004 was a favorable settlement of litigation of \$5,885. There are no intersegment revenues. Revenues derived from sales outside of North America were approximately \$11,516 and \$43,638 for the three and nine months ended January 23, 2004, respectively, and approximately \$15,925 and \$39,425 for the three and nine months ended January 24, 2003, respectively. Unallocated assets consist primarily of cash, investments and real property.

		Three months ended				Nine months ended			
	J	anuary 23, 2004	J	anuary 24, 2003	J	January 23, 2004		anuary 24, 2003	
Net Revenues: Live and televised entertainment	\$	55,631	\$	71,015	\$	195,073	\$	209,483	
Branded merchandise		23,439		21,550		53,103		58,854	
Total net revenues	\$	79,070	\$	92,565	\$	248,176	\$	268,337	
Depreciation and Amortization:									
Live and televised entertainment	\$	1,072	\$	962	\$	3,158	\$	2,630	
Branded merchandise		694		462		2,002		1,210	
Corporate		1,176		1,217		3,378		2,891	
Total depreciation and amortization	\$	2,942	\$	2,641	\$	8,538	\$	6,731	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

Three months ended

439,164

Nine months ended

437,257

	Ja	anuary 23, 2004	į	January 24, J		anuary 23, 2004	J	January 24, 2003	
Derating Income  Live and televised entertainment Branded merchandise Corporate  Total operating income  Assets:  Live and televised entertainment Branded merchandise	\$	18,741 10,572	\$	21,960 7,802	\$	18,797	\$	57,850 16,466	
•	\$	12,189	\$	(20,958) 8,804	\$	41,133	\$	(59,042) 15,274	
					As	of			
				January 23, 2004	,	April 30, 2003			
				\$ 61,8 16,1 361,1	60	\$ 73,7 17,3 346,1	95		

(1) – Includes assets of discontinued operations of \$20,844 and \$21,129 as of January 23, 2004 and April 30, 2003, respectively.

#### 5. Property and Equipment

Property and equipment consisted of the following:

Total assets

	As of						
	January 23, 2004			April 30, 2003			
Land, buildings and improvements Equipment Vehicles Property under capital lease	\$	50,292 61,120 639 1,056	\$	51,009 40,374 639 1,056			
Less accumulated depreciation and amortization		113,107 38,212		93,078 33,753			
Total	\$	74,895	\$	59,325			

In January 2004, we paid \$20,100 to an unrelated, third party lessor to pay off a lease on our corporate jet. The jet was acquired under an operating lease in 2000. The transaction was accounted for as a capital acquisition in the current period. The purchase price of the aircraft, net of a \$9,500 estimated residual value, will be depreciated on a straight-line basis over a 10 year period.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

Depreciation and amortization expense for property and equipment was \$2,550 and \$7,508 for the three and nine months ended January 23, 2004, respectively, and \$2,641 and \$6,731 for the three and nine months ended January 24, 2003, respectively.

#### 6. Intangible Assets

Intangible assets consisted of the following:

			Jan	As of nary 23, 2004	
		Gross Carrying Amount		ecumulated nortization	Net Carrying Amount
Amortized intangible assets: Film libraries	\$	4,710	\$	(1,030)	\$ 3,680
Unamortized intangible assets: Trademarks		9,055		_	9,055
	\$	13,765	\$	(1,030)	\$ 12,735
			Aj	As of oril 30, 2003	
		Gross Carrying Amount		ecumulated nortization	Net Carrying Amount
Amortized intangible assets: Film libraries Unamortized intangible assets:	\$	3,000	\$		\$ 3,000
Trademarks	_	9,055			9,055
	\$	12,055	\$		\$ 12,055

For the three and nine months ended January 23, 2004, amortization expense was \$392 and \$1,030, respectively.

Estimated amortization expense for each of the fiscal years ending is as follows:

April 30, 2007	<del></del> \$	4.710
April 30, 2006		1,569
April 30, 2005		1,569
April 30, 2004	\$	1,424

#### 7. Investments

Short-term investments consisted of the following as of January 23, 2004 and April 30, 2003:

			Januar	ry 23, 2004	
	A	mortized Cost		realized ling Loss	Fair Value
Fixed-income mutual funds and other United States Treasury Notes	\$	157,108 45,856	\$	(412) —	\$ 156,696 45,856

Total \$ 202,964 \$ (412) \$ 202,552

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

April 30, 2003

		Unr	ealized ing Gain	Fair		
Government obligations Corporate obligations and other Fixed-income mutual funds	\$	63,755 38,711 40,027	\$	 148	\$	63,755 38,711 40,175
Total	\$	142,493	\$	148	\$	142,641

In addition to the short-term investments above, we have warrants that we received from certain publicly traded companies with whom we have licensing agreements. These warrants were initially recorded at their fair market value of \$1,638 on the date received using the Black Sholes option pricing model with offsetting deferred revenues. This deferred revenue is amortized into operating income over the life of the respective underlying licensing agreements using the straight line method. We have recorded approximately \$423 in mark to market adjustments using the Black Sholes model, taking into account the most current market assumptions. This amount was included in Other income, net for the three and nine months ended January 23, 2004.

#### 8. Commitments and Contingencies

Television programming agreements

Our contract with UPN was renewed in October 2003 with modified terms. Under the provisions of this new contract, we do not sell the advertising inventory, but rather receive a fixed rights fee for the program and a share of all advertising revenue sold by UPN in excess of a certain contractual amount. Under our former agreement with UPN, we sold almost the entire advertising inventory related to our *SmackDown!* programming. UPN participated in this revenue to the extent of the greater of a contractual percentage or a minimum guaranteed amount. The impact of this change on our consolidated financial statements is a reduction in advertising revenues which was offset by an increase in television rights fees and the elimination of the participation costs to UPN. Although there should be no material effect on our net income relative to this change in terms, it should result in a favorable impact to our profit margins in future periods.

#### **Legal Proceedings**

World Wide Fund for Nature

There has been no significant development in this legal proceeding subsequent to the disclosure in Note 10 of Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended April 30, 2003. We cannot quantify the potential impact that an unfavorable outcome of the Fund's damage claim could have on our financial condition, results of operations or liquidity, if such a claim ever were to be presented, but based solely on the Fund's unsubstantiated informal assertions, it could be material.

Shenker & Associates

Reference is made to the disclosure in Note 10 of Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended April 30, 2003. Subsequently, on May 23, 2003, we filed a motion for sanctions asserting significant litigation misconduct by the plaintiff, for which we sought, among other things, dismissal of all claims against us and a default judgment granting our counterclaims. On October 16, 2003, the Court issued a comprehensive opinion and order in which the Court dismissed all of plaintiff's case against us with prejudice and entered a default in favor of us on our counterclaims.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

In the Court's opinion, the sanctions awarded were proper because the plaintiff had admitted to a wide range of litigation misconduct committed by its principal and owner, Stanley Shenker, including giving perjured deposition testimony, providing perjured interrogatory answers, fabricating evidence after instituting this action, facilitating the destruction of evidence after instituting this action, concealing evidence, and conspiring with Mr. James Bell, our former Senior Vice President of Licensing and Merchandising, to engage in other litigation misconduct. Finally, the Court indicated it would consider an award of counsel fees for expenses directly incurred as a result of the sanctionable conduct of Stanley Shenker & Associates, Inc. upon the conclusion of the damages hearing currently scheduled for September 2004. On November 5, 2003, the plaintiff filed a motion to reconsider the Court's Order dismissing all of its claims and granting a default judgment in favor of us. This motion to reconsider was denied on November 20, 2003. The plaintiff has sought permission to file a renewed motion for reconsideration, which must be filed shortly. While we believe that the decision against Stanley Shenker & Associates was correct, it has the right to appeal. Assuming the decision stands, we will reverse an accrued commission expense to selling, general and administrative expenses currently in the amount of approximately \$7.8 million.

The Court also directed us to file a report with the Court on the discovery we need to prove the damages associated with our counterclaims, which we have done. On December 11, 2003, the parties entered into a stipulation regarding our application for prejudgment remedies permitting WWE to attach assets up to \$5.0 million against Stanley Shenker & Associates and up to \$850,000 against James Bell and Bell Licensing LLC. On January 31, 2004, we began to attach assets of Stanley Shenker & Associates and, thereafter, assets of James Bell and Bell Licensing LLC as well.

We are continuing our legal action against Mr. Bell with respect to irregularities in the licensing program during his tenure with us, which came to light as a result of discovery in the Shenker litigation. We have filed a motion for sanctions based on Mr. Bell's discovery misconduct.

#### Marvel Enterprises

Reference is made to the disclosure in Note 10 of Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended April 30, 2003. Subsequently, by Order dated July 31, 2003, the Court granted our motion for summary judgment in its entirety and dismissed all claims asserted against us. The Court also granted in part and denied in part Universal, Inc.'s (formerly known as World Championship Wrestling, Inc.) motion for summary judgment. Marvel has filed notices of appeal with respect to the Court's rulings in both actions. Universal, Inc. has also cross-filed a notice of appeal with respect to the Court's denial in part of its motion for summary judgment. While we believe the court's decision to dismiss the claims against us was correct, we are unable to predict the likelihood of success of Marvel's appeal. We are defending Universal, Inc. in connection with Marvel's claims against it. In light of the summary judgment rulings, we do not believe that an unfavorable outcome of the remaining claims against Universal, Inc. would have a material adverse effect on our financial condition or results of operations; however no assurances can be given in this regard.

#### IPO Class Action

Reference is made to the disclosure in Note 10 of Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended April 30, 2003. Subsequently, the class plaintiffs and the issuer defendants, including our officers named in the suit and us have reached an agreement in principle for the settlement of all claims. To that end, a memorandum of understanding concerning the terms of the settlement (the "MOU") was circulated for approval among all issuer defendants. While we strongly deny all allegations, we approved the MOU, subject to certain conditions, including, specifically, approval of the settlement as reflected in the MOU by our primary insurer. It is our understanding that the significant majority of issuer defendants have approved the MOU as well. We expect the settlement process will move forward toward the execution of a definitive settlement agreement; however no assurances can be given in this regard. If a settlement is consummated on the terms set forth in the MOU, we believe it will not have a material adverse effect on our financial condition or results of operations.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

We are not currently a party to any other material legal proceedings. However, we are involved in several other suits and claims in the ordinary course of business, and we may from time to time become a party to other legal proceedings.

#### 9. Discontinued operations

During fiscal 2003, as a result of continued losses, we closed the restaurant and retail operations of *The World*. As a result, we recorded a charge of approximately \$12,100 (\$8,900, after tax) related to *The World's* shutdown, the majority of which represented the present value of our obligations under the facility's lease, less estimated sublease rental income over the lease term. As of April 30, 2003, we had a remaining accrual balance of approximately \$10,300 relating to the shutdown. Included in the \$10,300 was approximately \$9,900 of accrued rent and other related costs and approximately \$400 for severance related costs. The accrual for rent and other related costs assumed no sub-rental income for fiscal 2004 and assumed 75% sub-rental income for fiscal years 2005 through the end of the lease term, which is October 31, 2017.

The following table presents the activity in the accruals relating to the shutdown of *The World* during the nine months ended January 23, 2004:

	ar	rued Rent nd Other ated Costs	an	d Other ated Costs		Total
Balance as of April 30, 2003 Amount paid during the nine months ended January 23, 2004	\$ \$	9,900 2,000	\$ \$	400 300	\$ \$	10,300 2,300
Balance as of January 23, 2004	\$	7,900	\$	100	\$	8,000

Although we are actively seeking to sub-let the property, we have not found a tenant as of March 4, 2004. In accordance with paragraph 6 of SFAS No. 146, our assumptions relating to the sub-rental income and the related rent accrual will continue to be monitored and adjusted accordingly.

In early May 2001, we formalized our decision to discontinue operations of the XFL. The results of *The World* business and the assets and liabilities of *The World* and the XFL have been classified as discontinued operations in our consolidated financial statements and are summarized as follows:

	Three months ended		Nine months ended			nded		
		ary 23,	Ja	anuary 24, 2003	Ja	anuary 23, 2004	J	anuary 24, 2003
Discontinued operations:  Loss (income) from <i>The World</i> operations, net of a tax benefit of \$33 and tax expense of \$17 for the three and nine months ended January 23, 2004, respectively and net of tax benefits of \$13,476 and \$15,432 for the three and nine months ended January 24, 2003, respectively.	\$	(76)	\$	(21,988)	\$	32	\$	(25,178)
for the three and finite months ended fandary 24, 2003, respectively.	ψ	(70)	ψ	(21,900)	ψ	32	ψ	(23,176)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data) (Unaudited)

		As	of			
	Ja	nuary 23, 2004		April 30, 2003		
Assets:						
Cash	\$	910	\$	1,185		
Accounts receivable		_		5		
Income tax receivable		5,347		5,343		
Prepaid expenses		90		94		
Inventory		60		65		
Deferred income taxes, net of valuation allowance of \$1,350		14,437		14,437		
Total Assets	\$	20,844	\$	21,129		
Liabilities:						
Accounts payable	\$	_	\$	19		
Accrued expenses		8,915		11,561		
Due to World Wresting Entertainment, Inc.		240		262		
Minority Interest		(288)		(288)		
Total Liabilities	\$	8,867	\$	11,554		

Included in income from discontinued operations for the nine months ended January 23, 2004 was \$689 of expense recoveries. Assets of the discontinued operations are stated at their estimated net realizable value.

#### Item 2.

#### Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Background**

We are an integrated media and entertainment company principally engaged in the development, production and marketing of television programming and live events and the licensing and sale of branded consumer products featuring our highly successful brands.

Our operations are organized around two principal activities:

- Live and televised entertainment, which consists of live events and television programming. Revenues are derived principally from attendance at live events, sale of television advertising time and sponsorships, domestic and international television rights fees and pay-perview buys.
- Branded merchandise, which consists of licensing and direct sale of merchandise. Revenues are derived from sales of consumer products through third party licensees and direct marketing and sale of merchandise, magazines and home videos.

#### **Results of Operations**

### Third Quarter Ended January 23, 2004 compared to Third Quarter Ended January 24, 2003 (Dollars in millions, except as noted)

	January 23, 2004		nuary 24, 2003	better (worse)	
Net Revenues Live and televised Branded merchandise	\$ 55.6 23.5	\$	71.0 21.6	(22)% 9%	
Total	\$ 79.1	\$	92.6	(15)%	

The following chart reflects comparative revenues and key drivers for each of the businesses within our live and televised segment:

	January 23, 2004		January 24, 2003		better (worse)
Live & Televised Revenues					
Live events	\$	11.7	\$	16.0	(27)%
Number of events		74		79	(6)%
Average attendance		4,140		4,730	(12)%
Average ticket price (dollars)	\$	37.91	\$	41.71	(9)%
Pay-per-view	\$	13.2	\$	21.2	(38)%
Number of buys from domestic pay-per-view events		783,100		1,303,400	(40)%
Advertising	\$	11.7	\$	17.5	(33)%
Average weekly household ratings for <i>RAW</i>		3.6		3.5	3%
Average weekly household ratings for SmackDown!		3.4		3.4	_
Sponsorship revenues	\$	1.9	\$	2.2	(14)%
Television rights fees:					
Domestic	\$	13.4	\$	11.2	20%
International	\$	5.6	\$	5.0	12%

The decline in live events revenue of \$4.3 million was due to a decrease in total attendance coupled with a lower average ticket price. The decrease in total attendance accounted for \$2.8 million of the decrease in event revenues and was a result of a decreased number of events held in the current quarter and a decline in the average attendance. The lower average ticket price at these events accounted for approximately \$1.2 million of the decline in event revenues. There were only three international events this period as compared to seven in the prior year period. The average ticket price at international events is typically almost double the average ticket price at our domestic events. We anticipate holding twelve international events for the fourth quarter of fiscal 2004 as compared to the five international events held in the fourth quarter of fiscal 2003.

Of the \$8.0 million decrease in pay-per-view revenues, approximately \$6.8 million of the variance was due to the fact that during the current fiscal quarter we aired only two pay-per-view events as compared to three in the year-ago quarter. Revenues for our January 25, 2004 pay-per-view event, *Royal Rumble*, will be recorded in our fiscal fourth quarter. We will produce 12 pay-per-view events in fiscal 2004, consistent with recent years.

The decline in advertising revenues was due to our new agreement with UPN which began in October 2003. On that date, UPN began to sell all advertising inventory and pay us a rights fee.

The increase in domestic television rights fees was due to the rights fees related to our new agreement with UPN. This increase was offset partially by amounts included in the prior year quarter related to rights fees for our former *Tough Enough* series that aired on MTV which accounted for approximately \$0.6 million, executive producer fees for a motion picture which accounted for approximately \$0.9 million and rights fees related to one additional special which accounted for approximately \$0.5 million.

The following chart reflects comparative revenues and certain drivers for each of the businesses within our branded merchandise segment:

	January 2003		January 24, 2003		better (worse)	
Branded Merchandise Revenues	_					
Licensing	\$	10.9	\$	8.4	30%	
Merchandise	\$	4.3	\$	5.0	(14%)	
Per capita spending (dollars)	\$	8.56	\$	7.92	8%	
Publishing	\$	3.0	\$	4.0	(25)%	
Net units sold		1,113,700		1,753,100	(36)%	
Home video	\$	3.7	\$	2.7	37%	
Net units sold:						
DVD		361,100		227,500	59%	
VHS		32,900		76,800	(57)%	
Total	_	394,000		304,300	29%	
Internet Advertising	\$	1.2	\$	1.3	(8)%	
Other	\$	0.4	\$	0.2	(100)%	

The increase in licensing revenues was due primarily to book publishing revenues.

The decrease in merchandise revenues was due to lower revenues of \$0.7 million attributable to the change that occurred in fiscal 2004 from the direct sale of merchandise to a licensing arrangement for merchandise sold at our Canadian and International live events.

The decrease in publishing revenues was due to a \$0.7 million decrease in newsstand units sold and a \$0.3 million decrease in subscription units sold for our *RAW* and *SmackDown!* branded magazines.

Home video revenues increased by \$1.0 million primarily due to a 30% increase in units sold coupled with a 19% increase in the average price for these units. The increase in units sold and average price is due to the success of a recent three DVD set titled *The Ultimate Ric Flair Collection*, which sold approximately 89,000 units during the quarter, as well as from the continued shift in platform from VHS to DVD, which sells for a higher price per unit.

		January 23, 2004		uary 24, 2003	better (worse)	
Cost of Revenues Live & televised Branded merchandise	\$	33.3 10.8	\$	44.9 11.8	26% 8%	
Total	\$	44.1	\$	56.7	22%	
Profit contribution margin	_	449	ó	39%		

The following chart reflects comparative cost of revenues for each of the businesses within our live and televised segment:

	1ary 23, 2004	January 24, 2003		better (worse)	
Cost of Revenues-Live & Televised					
Live events	\$ 9.7	\$	13.5	28%	
Pay-per-view	\$ 4.9	\$	8.3	41%	
Advertising	\$ 3.7	\$	7.4	50%	
Television production costs	\$ 12.6	\$	12.6	_	
Other	\$ 2.4	\$	3.1	23%	

Profit contribution margin was approximately 40% for the quarter ended January 23, 2004 and 37% for the quarter ended January 24, 2003. The profit margin for the current period was favorably impacted by the change in our UPN agreement, which was renewed in October 2003 with modified terms. Under the provisions of this new contract, we do not sell the advertising inventory, but rather receive a fixed rights fee for the program and a share of all advertising revenue sold by UPN in excess of a certain contractual amount. Under our former agreement with UPN, we sold almost the entire advertising inventory related to our *SmackDown!* programming. UPN participated in this revenue to the extent of the greater of a contractual percentage or a minimum guaranteed amount. The impact of this change on our consolidated financial statements is a reduction in advertising revenues which was offset by an increase in television rights fees and the elimination of the participation costs to UPN. Although there should be no material effect on our net income relative to this change in terms, it should result in a favorable impact to our profit margins in future periods.

The following chart reflects comparative cost of revenues for each of the businesses within our branded merchandise segment:

	ary 23, 004	e 24, 2003	better (worse)
Cost of Revenues — Branded Merchandise			
Licensing	\$ 2.7	\$ 2.8	4%
Merchandise	\$ 3.3	\$ 4.3	23%
Publishing	\$ 2.1	\$ 2.3	9%
Home video	\$ 1.9	\$ 1.5	(27)%
Digital media	\$ 0.7	\$ 0.8	13%
Other	\$ 0.1	\$ 0.1	_

Profit contribution margin was approximately 54% for the quarter ended January 23, 2004 and 45% for the quarter ended January 24, 2003, the increase due to higher licensing margins. The increase in our licensing margin was due to the mix of products sold during the quarter that resulted in a higher percentage of non-royalty bearing revenues in the current quarter as compared to the prior year quarter.

	ary 23, 004	January 24, 2003		(worse)	
Selling, general and administrative expenses	\$ 18.9	\$	24.4	23%	

The following chart reflects the amounts and percent change of certain significant overhead items:

	January 23, 2004			1ary 24, 2003	(worse)	
Staff related expenses	\$	10.9	\$	8.8	(24)%	
Legal and other fees		3.4		5.8	41%	
Offer to settle litigation				1.5	100%	
Advertising and promotion expenses		0.8		1.2	33%	
All other		3.8		7.1	46%	
Total SG&A	\$	18.9	\$	24.4	23%	
SG&A as a percentage of net revenues		24%	<u></u>	26%		

The increase in staff related expenses primarily reflects an accrual related to incentive compensation. No accrual was made in the prior year as incentive compensation is tied to the Company's performance as compared to the budget. Included in all other in fiscal 2003 was \$0.7 million for the termination of a lease for office space and \$0.8 million related to reserves recorded for certain pay-per-view providers. SG&A expenses were down across all areas reflecting the continued benefits of our cost-cutting measures.

	ary 23, )04	January 2 2003	
Stock compensation costs	\$ 1.0	\$	_

Stock compensation costs were \$1.0 million for the current quarter. During the third quarter, we completed an exchange offer that gave all active employees and independent contractors who held options with a grant price of \$17 or higher the ability to exchange options, at a 6 to 1 ratio, for restricted stock units, or, for holders with fewer than 25,000 options, for cash at 75% of the average price of \$13.28 per share, during the offering period. Overall, 4.2 million options were eligible for the offer, of which 4.1 million were exchanged for either cash or restricted stock units. In exchange for the options tendered, we granted an aggregate of 591,416 restricted stock units and made cash payments in the aggregate amount of approximately \$0.9 million, which will result in a total compensation charge of approximately \$6.7 million, of which the cash payment of \$0.8 million to employees was recorded in our third fiscal quarter ended January 23, 2004, and the portion related to the grant of the restricted stock units to employees will be recorded over the 24 month vesting period. As a result, the compensation charge related to the grant of restricted stock units will be recorded as follows: \$0.1 million was recorded in the third quarter ended January 23, 2004, approximately \$1.9 million in our fourth quarter of fiscal 2004, approximately \$3.6 million in fiscal 2005 and approximately \$1.1 million in fiscal 2006.

In June 2003, we granted 792,500 options at an exercise price of \$9.60 per share and granted 178,000 restricted stock units at an average price per share of \$9.60. Such issuances were granted to officers and employees under our 1999 Long-Term Incentive Plan. Total compensation costs related to the grant of restricted stock units, based on the estimated value of the units on the grant date, is \$1.7 million and will be amortized over the vesting period, which is seven years, unless EBITDA of \$65.0 million is met for any fiscal year during the vesting period. In that event, the unvested restricted stock units immediately vest and accordingly, the unamortized balance at that date would be expensed.

	11y 23, 104	2003	(worse)	
Depreciation and amortization	\$ 2.9 \$	2.6	(12)%	

The increase primarily reflects amortization related to our recently acquired film libraries. In January 2004, we paid \$20.1 million to pay off a lease on our corporate aircraft from cash on hand. The purchase price of the aircraft, net of a \$9.5 million estimated residual value, will be depreciated on a straight-line basis over a 10 year period commencing in February 2004. As a result of this purchase, quarterly depreciation expense will increase by \$0.3 million. We believe this transaction will result in a reduction in our net financing costs.

		ary 23, 004	January 24, 2003		(worse)	
Interest income and other, net	\$	2.1	\$	0.7	200%	

The increase reflects a higher overall rate of return on our investments in the current quarter, and to a lesser extent, a \$0.4 million unrealized holding gain resulting from the revaluation of warrants received from two of our licensees using the Black Sholes model, taking into account the most current market assumptions.

	_	January 23, 2004	Januar 200	. ,
Provision for income taxes				
Provision for income taxes	\$	5.4	\$	3.5
Effective tax rate		38%	)	38%

**Discontinued operations** — *The World* . In fiscal 2003, we closed the operations of our entertainment complex, *The World* . As a result, the operations of *The World* have been reflected in discontinued operations. Loss from discontinued operations of *The World* , net of taxes, was \$0.1 million for the three months ended January 23, 2004, as compared to a loss from discontinued operations, net of taxes, of \$22.0 million for the three months ended January 24, 2003. The shutdown charge of \$8.9 million recorded in our fiscal year ended April 30, 2003 in accordance with SFAS No. 146 assumed no sub-let income for fiscal 2004 and assumed 75% sub-rental income for fiscal years 2005 through the end of the lease term, which is October 31, 2017. Although we are actively seeking to sub-let the property, we have not found a tenant as of March 4, 2004. In accordance with paragraph 6 of SFAS No. 146, our assumptions relating to the sub-rental income and the related rent accrual will continue to be monitored and adjusted accordingly. Rental payments for fiscal 2005, assuming no sub-let rental income, would be approximately \$2.7 million.

### Nine Months Ended January 23, 2004 compared to Nine Months Ended January 24, 2003 (Dollars in millions, except as noted)

		nuary 23, 2004	January 24, 2003	better (worse)	
Net Revenues Live & televised Branded merchandise	\$	195.1 53.1	\$ 209.4 58.9	(7)% (10)%	
Total	\$	248.2	\$ 268.3	(7)%	

The following chart reflects comparative revenues and key drivers for each of the businesses within our live and televised segment:

		January 23, 2004		January 24, 2003	better (worse)
Live & Televised Revenues	_				
Live events	\$	47.4	\$	53.2	(11)%
Number of events		242		253	(4)%
Average attendance		4,830		5,230	(8)%
Average ticket price (dollars)	\$	39.87	\$	39.35	1%
Pay-per-view	\$	51.7	\$	59.3	(13)%
Number of buys from domestic pay-per-view events.		3,202,100		3,559,300	(10)%
Advertising	\$	45.9	\$	53.9	(15)%
Average weekly household ratings for <i>RAW</i>		3.7		3.7	<del></del>
Average weekly household ratings for <i>SmackDown!</i>		3.4		3.4	_
Sponsorship revenues	\$	4.8	\$	6.6	(27)%
Television rights fees:					. ,

 Domestic
 \$ 33.3 \$ 28.9 15%

 International
 \$ 16.8 \$ 14.0 20%

Of the \$7.6 million decrease in pay-per-view revenues, approximately \$6.8 million of the variance was due to the fact that the current fiscal year to date period reflects eight pay-per-view events as compared to nine pay-per-view events in the prior year. Revenues for our January 25, 2004 pay-per-view event, *Royal Rumble*, will be recorded in our fiscal fourth quarter. We will produce 12 pay-per-view events in fiscal 2004, consistent with recent years.

The decline in advertising revenues was due to our new agreement with UPN which began in October 2003. On that date, UPN began to sell all advertising inventory and pay us a rights fee.

The increase in domestic television rights fees was primarily due to rights fees received in connection with our new agreement with UPN. This increase was offset partially by \$1.0 million for rights fees related to our former *Tough Enough* series that aired on MTV during the prior year period and by \$1.0 million related to two additional specials that aired in the prior year period.

The following chart reflects comparative revenues and certain drivers for each of the businesses within our branded merchandise segment:

		January 23, 2004		January 24, 2003	better (worse)
Branded Merchandise Revenues	_				
Licensing	\$	18.1	\$	16.8	8%
Merchandise	\$	12.8	\$	16.6	(23)%
Per capita spending (dollars)	\$	8.37	\$	8.52	(2)%
Publishing	\$	7.6	\$	10.9	(30)%
Net units sold		3,194,500		4,827,200	(34)%
Home video	\$	10.3	\$	10.7	(4)%
Net units sold:					. ,
DVD		831,700		765,000	9%
VHS		159,100		400,300	(60)%
	_		_		
Total		990,800		1,165,300	(15)%
Internet Advertising	\$	3.8	\$	3.4	12%
Internet Advertising	\$ \$		-		12%
Other	•	0.5	\$	0.5	

Of the \$3.8 million decrease in merchandise revenues, \$1.7 million was due to the change that occurred in fiscal 2004 from the direct sale of merchandise to a licensing arrangement for merchandise sold at our Canadian and International live events. In addition, \$1.3 million was due to lower domestic event sales resulting from lower average attendance at our live events and the lower number of events held to date.

Of the \$3.3 million decrease in publishing revenues, \$1.3 million was due to a decrease in the number of special magazines published in the current year as compared to the prior year period, \$1.1 million was from a decrease in newsstand units sold and \$0.8 million was from a decrease in subscription units sold for our *RAW* and *SmackDown!* branded magazines.

Although the total units sold of our home videos has decreased from the prior year primarily due to a court ordered injunction prohibiting the sale of such titles containing our former logo, the resulting revenue decrease was partially offset by the continued shift in platform from VHS to DVD, which sells for a higher price per unit, as well as the success of a recent three DVD set titled *The Ultimate Ric Flair Collection*, which sold approximately 89,000 units during the third fiscal quarter.

	January 23, 2004		uary 24, 2003	better (worse)	
Cost of Revenues Live & televised Branded merchandise	\$ 117.4 28.1	\$	139.5 36.0	16% 22%	
Total	\$ 145.5	\$	175.5	17%	
Profit contribution margin	 41%		35%		

The following chart reflects comparative cost of revenues for each of the businesses within our live and televised segment:

	uary 23, 2004	January 24, 2003		better (worse)	
Cost of Revenues-Live & Televised					
Live events	\$ 36.7	\$	42.9	14%	
Pay-per-view	\$ 18.8	\$	23.4	20%	
Advertising	\$ 17.9	\$	27.4	35%	
Television production costs	\$ 36.4	\$	36.9	1%	
Other	\$ 7.6	\$	8.9	15%	

Profit contribution margin was approximately 40% for the nine months ended January 23, 2004 as compared to 33% for the nine months ended January 23, 2003. The profit margin for the current period was favorably impacted by the change in our UPN agreement, which was renewed in October 2003 with modified terms. Under the provisions of this new contract, we do not sell the advertising inventory, but rather receive a fixed rights fee for the program and a share of all advertising revenue sold by UPN in excess of a certain contractual amount. Under our former agreement with UPN, we sold almost the entire advertising inventory related to our *SmackDown!* programming. UPN participated in this revenue to the extent of the greater of a contractual percentage or a minimum guaranteed amount. The impact of this change on our consolidated financial statements is a reduction in advertising revenues which was offset by an increase in television rights fees and the elimination of the participation costs to UPN. Although there should be no material effect on our net income relative to this change in terms, it should result in a favorable impact to our profit margins in future periods. Included in the prior year advertising cost of revenues was \$3.5 million related to the unfavorable settlement of litigation. Absent this \$3.5 million cost, the prior year margin was 35%.

The following chart reflects comparative cost of revenues for certain of the businesses within our branded merchandise segment:

	January 23, 2004		January 24, 2003		better (worse)
Cost of Revenues — Branded Merchandise					
Licensing	\$	4.9	\$	5.6	13%
Merchandise	\$	10.3	\$	15.3	33%
Publishing	\$	5.3	\$	6.8	22%
Home video	\$	4.9	\$	5.5	11%
Digital media	\$	2.3	\$	2.5	8%
Other	\$	0.4	\$	0.3	(33)%

Profit contribution margin was approximately 47% for the nine months ended January 23, 2004 as compared to 39% for the nine months ended January 23, 2003, the increase due to higher licensing margins. The increase in our licensing margin was due to the mix of products sold during the quarter that resulted in a higher percentage of non-royalty bearing revenues in the current period as compared to the prior year period. In addition, licensing revenues have high margins relative to our other branded merchandise businesses and during the current quarter accounted for a higher percentage of branded merchandise revenues as compared to the prior year period.

	January 23, 2004			nuary 24, 2003	(worse)
Selling, general and administrative expenses	\$	51.6	\$	70.8	27%

The following chart reflects the amounts and percent change of certain significant overhead items:

	January 23 2004	3, January 24, 2003		better (worse)	
Staff related expenses	\$ 31	.6 \$	26.9	(17)%	
Legal and other professional fees	11	.7	18.8	38%	
Settlement of litigation, net	(5	.9)	(1.1)	436%	
Advertising and promotion expenses	2	.8	7.1	61%	
Bad debt expense (recovery), net	(2	.0)	1.4	243%	
All other	13	.4	17.7	24%	
Total SG&A	\$ 51	.6 \$	70.8	27%	
SG&A as a percentage of net revenues		21%	26%		

The increase in staff related expenses primarily reflects an accrual related to incentive compensation. No accrual was made in the prior year as the incentive compensation is tied to the Company's performance as compared to the budget. The current period reflects a \$5.9 million favorable settlement of litigation and the prior year period reflects the net impact of a \$3.5 million favorable settlement of litigation offset partially by a \$2.4 million unfavorable settlement of litigation. The decrease in advertising and promotion expenses was primarily a result of costs incurred in the prior year period related to our advertising campaign associated with our new company name and logo. The decrease in bad debt expense was a result of a payment received from a pay-per-view service in the current year that was fully reserved for in the prior year.

	ary 23, 004	uary 24, 2003
Stock compensation costs Option exchange program Amortization of costs for restricted stock units granted June 2003	\$ 0.9 0.4	\$ 
Total stock compensation costs	\$ 1.3	\$ 

Stock compensation costs were \$1.3 million for the first nine months of fiscal 2004. During the third quarter, we completed an exchange offer that gave all active employees and independent contractors who held options with a grant price of \$17 or higher the ability to exchange options, at a 6 to 1 ratio, for restricted stock units, or, for holders with fewer than 25,000 options, for cash at a 75% of the average price of \$13.28 per share, during the offering period. Overall, 4.2 million options were eligible for the offer, of which 4.1 million were exchanged for either cash or restricted stock units. In exchange for the options tendered, we granted an aggregate of 591,416 restricted stock units and made cash payments in the aggregate amount of approximately \$0.9 million, which will result in a total compensation charge of approximately \$6.7 million, of which the cash payment of \$0.8 million to employees was recorded in our third fiscal quarter ended January 23, 2004, and the portion related to the grant of the restricted stock units to employees will be recorded over the 24 month vesting period. As a result, the compensation charge related to the grant of restricted stock units will be recorded as follows: \$0.1 million was recorded in the third quarter ended January 23, 2004, approximately \$1.9 million in our fourth quarter of fiscal

2004, approximately \$3.6 million in fiscal 2005, and approximately \$1.1 million in fiscal 2006.

In June 2003, we granted 792,500 options at an exercise price of \$9.60 per share and granted 178,000 restricted stock units at an average price per share of \$9.60. Such issuances were granted to officers and employees under our 1999 Long-Term Incentive Plan. Total compensation costs related to the grant of restricted stock units, based on the estimated value of the units on the grant date, is \$1.7 million and will be amortized over the vesting period, which is seven years, unless EBITDA of \$65.0 million is met for any fiscal year during the vesting period. In that event, the unvested restricted stock units immediately vest and accordingly, the unamortized balance at that date would be expensed.

	004	2003	(worse)	
Depreciation and amortization	\$ 8.5	\$ 6.7	(27)%	

The increase reflects amortization related to our recently acquired film libraries and depreciation associated with our new *WWEshopzone.com* commerce engine. In January 2004, we paid \$20.1 million to pay off a lease on our corporate aircraft from cash on hand. The purchase price of the aircraft, net of a \$9.5 million estimated residual value, will be depreciated on a straight-line basis over a 10 year period. As a result of this purchase, annual depreciation expense will increase by \$1.1 million. This transaction should result in a reduction in our net financing costs.

	004	2003	(worse)	
Interest income and other, net	\$ 4.9	\$ 0.7	600%	

Ionnous 22

Ionnow, 24

hotton

The increase reflects a higher overall rate of return on our investments in the current quarter, and to a lesser extent, a \$0.4 million unrealized holding gain resulting from the revaluation of warrants received from two of our licensees using the Black Sholes model, taking into account the most current market assumptions.

	ary 23, 004		003
Provision for income taxes			
Provision for income taxes	\$ 17.4	\$	5.9
Effective tax rate	38%	1	38%

**Discontinued operations** — *The World* . In fiscal 2003, we closed the operations of our entertainment complex, *The World* . As a result, the operations of *The World* have been reflected in discontinued operations. Income from discontinued operations of *The World* , net of taxes, was approximately \$0.1 million for the nine months ended January 23, 2004, as compared to a loss from discontinued operations, net of taxes, of \$25.2 million for the nine months ended January 24, 2003. Included in income from discontinued operations for the nine months ended January 23, 2004 was \$0.7 million of expense recoveries. Included in the loss from discontinued operations for the nine months ended January 24, 2003 was an impairment charge of \$32.9 (\$20.4 million, net of tax). The shutdown charge of \$8.9 million recorded in our fiscal year ended April 30, 2003 in accordance with SFAS No. 146 assumed no sub-let income for fiscal 2004 and assumed 75% sub-rental income for fiscal years 2005 through the end of the lease term, which is October 31, 2017. Although we are actively seeking to sub-let the property, we have not found a tenant as of March 4, 2004. In accordance with paragraph 6 of SFAS No. 146, our assumptions relating to the sub-rental income and the related rent accrual will continue to be monitored and adjusted accordingly. Rental payments for fiscal 2005, assuming no sub-let rental income, would be approximately \$2.7 million.

#### **Liquidity and Capital Resources**

Cash flows from operating activities for the nine months ended January 23, 2004 and January 24, 2003 were \$49.3 million and \$16.2 million, respectively. Cash flows provided by operating activities from continuing operations were \$51.7 million and \$24.0 million for the nine months ended January 23, 2004 and January 24, 2003, respectively. The increase was due primarily to increased operating results in the current period as well as higher interest income earned. Working capital, consisting of current assets less current liabilities, was \$259.5 million as of January 23, 2004 and \$275.1 million as of April 30, 2003.

Cash flows used for investing activities were \$85.7 million cash flows provided by investing activities were \$81.9 million for the nine months ended January 23, 2004 and January 24, 2003, respectively. Capital expenditures for the nine months ended January 23, 2004 were \$3.5 million, as compared to \$8.9 million for the nine months ended January 24, 2003. For fiscal 2004, we estimate capital expenditures to be approximately \$6.0 million, which includes a conversion of our critical business and financial systems, television equipment and building improvements. During the nine months ended January 23, 2004, we acquired film libraries and certain other assets for approximately \$1.6 million. In January 2004, the Company paid \$20.1 million to pay off a lease on our corporate aircraft from cash on hand. The jet was acquired under an operating lease in 2000. The transaction will be accounted for as a capital acquisition in the current period. As of February 18, 2004, we had approximately \$218.7 million invested in fixed-income mutual funds, which primarily held AAA and AA debt rated instruments and \$46.2 million in United States Treasury Notes. Our investment policy is designed to assume a minimum of credit, interest rate and market risk.

Cash flows used in financing activities for the nine months ended January 23, 2004 were \$27.9 million as compared to \$29.2 million for the nine months ended January 24, 2003. In June 2003, we purchased, using our available cash on hand, approximately 2.0 million shares of our common stock from Viacom, Inc. for approximately \$19.2 million, which was a slight discount to the then market value of our common stock. This transaction did not affect other aspects of our strategic alliance with Viacom. We made this repurchase as we believed that it was a sound economic decision and was beneficial to the Company and our stockholders. In addition, we began paying quarterly dividends during fiscal 2004, which totaled \$8.2 million through the third quarter.

We have not entered into any contracts that would require us to make significant guaranteed payments other than those that previously were disclosed in the Liquidity and Capital Resource section of our Annual Report on Form 10-K for our fiscal year ended April 30, 2003.

We believe that cash generated from operations and from existing cash and short-term investments will be sufficient to meet our cash needs over the next twelve months for working capital, capital expenditures and the payment of dividends.

#### **Application of Critical Accounting Policies**

There have been no changes to our accounting policies that previously were disclosed in our Annual Report on Form 10-K for our fiscal year ended April 30, 2003 or in the methodology used in formulating the significant judgments and estimates that affect the application of these policies. Amounts included in our consolidated balance sheet in accounts that we have identified as being subject to significant judgments and estimates were as follows:

	AS OI			
January 23, 2004			April 30, 2003	
\$	9.8 million	\$	24.3 million	
\$	5.0 million	\$	6.9 million	
\$	3.5 million	\$	1.5 million	
\$	4.2 million	\$	5.0 million	
\$	2.9 million	\$	5.3 million	
\$	7.8 million	\$	6.4 million	
	\$ \$ \$ \$	\$ 9.8 million \$ 5.0 million \$ 3.5 million \$ 4.2 million \$ 2.9 million	\$ 9.8 million \$ 5.0 million \$ 3.5 million \$ 4.2 million \$ 2.9 million \$	

A a of

The decrease in our pay-per-view accounts receivable balance was due to the timing of certain of our pay-per-view events. As of April 30, 2003, the accounts receivable balance included approximately \$10.0 million related to our premier event, *Wrestlemania*, which took place in March 2003. In addition, the accounts receivable balance included approximately \$5.0 million related to our April 2003 pay-per-view event. In the current period, our January pay-per-event event did not air during this period and our most recent event in the current period was our December 2003 pay-per-view event.

The decrease in our allowance for doubtful accounts reflects the payment of a previously fully reserved balance from a pay-per-view service during fiscal 2004.

#### Cautionary Statement for Purposes of the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act of 1995

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for certain statements that are forward-looking and are not based on historical facts. When used in this Quarterly Report, the words

"may," "will," "could," "anticipate," "plan," "continue," "project," "intend", "estimate", "believe", "expect" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such words. These statements relate to our future plans, objectives, expectations and intentions and are not historical facts and accordingly involve known and unknown risks and uncertainties and other factors that may cause the actual results or the performance by us to be materially different from future results or performance expressed or implied by such forward-looking statements. The following factors, among others, could cause actual results to differ materially from those contained in forward-looking statements made in this Quarterly Report, in press releases and in oral statements made by our authorized officers: (i) our failure to continue to develop creative and entertaining programs and events would likely lead to a decline in the popularity of our brand of entertainment; (ii) our failure to retain or continue to recruit key performers could lead to a decline in the appeal of our story lines and the popularity of our brand of entertainment; (iii) the loss of the creative services of Vincent McMahon could adversely affect our ability to create popular characters and story lines; (iv) our failure to maintain or renew key agreements could adversely affect our ability to distribute our television and pay-per-view programming, and in this regard, we are currently in negotiations with our two largest domestic payper-view distributors, iN DEMAND and DIRECTV, and, if new agreements are not entered into, the agreement with iN DEMAND continues from event to event after March 2004 unless terminated by either party on thirty days notice and the agreement with DIRECTV terminates at the end of March 2004; our primary domestic television distribution agreement with Viacom runs until Fall 2006 for its UPN network and Fall 2005 for its Spike TV network; and our primary television distribution in the UK runs through December 31, 2004; (v) we may not be able to compete effectively with companies providing other forms of entertainment and programming, and many of these competitors have greater financial resources than we; (vi) we may not be able to protect our intellectual property rights which could negatively impact our ability to compete in the sports entertainment market; (vii) general economic conditions or a change in the popularity of our brand of sports entertainment could adversely impact our business; (viii) risks associated with producing live events, both domestically and internationally, including without limitation risks that our insurance may not cover liabilities resulting from accidents or injuries and that we may be prohibited from promoting and conducting live events if we do not comply with applicable regulations; (ix) uncertainties associated with international markets; (x) we could incur substantial liabilities, or be required to conduct certain aspects of our business differently, if pending or future material litigation is resolved unfavorably; (xi) any new or complementary businesses into which we may expand in the future could adversely affect our existing businesses; (xii) through his beneficial ownership of a substantial majority of our Class B common stock, our controlling stockholder can effectively exercise control over our affairs, and his interests could conflict with the holders of our Class A common stock; and (xiii) a substantial number of shares will be eligible for future sale by our current majority stockholder, and the sale of those shares could lower our stock price. The forwardlooking statements speak only as of the date of this Quarterly Report and undue reliance should not be placed on these statements.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

In the normal course of business, we are exposed to foreign currency exchange rate, interest rate and equity price risks that could impact our results of operations. Our foreign currency exchange rate risk is minimized by maintaining minimal net assets and liabilities in currencies other than our functional currency.

The only derivative instruments that we currently hold are warrants received from certain publicly traded companies with whom we have licensing agreements. These warrants are included in our financial statements at their net estimated fair value. Accordingly, we are exposed to market value fluctuations relative to the stock underlying these warrants. For the three months ended January 23, 2004, the estimated fair value of these warrants increased by \$0.4 million to approximately \$2.0 million. We do not utilize derivative instruments for specific purposes or to hedge our exposure to interest rate or foreign currency risks.

#### **Interest Rate Risk**

Our investment portfolio currently consists primarily of fixed-income mutual funds and treasury notes, with a strong emphasis placed on preservation of capital. The market value of those securities can fluctuate with market interest rates. In an effort to minimize our exposure to interest rate risk, our investment portfolio's dollar weighted duration is less than two years. Due to the nature of our investments and our strategy to minimize market and interest rate risk, our portfolio would not be materially impacted by an adverse movement of interest rates of 1%.

#### Item 4. Controls and Procedures

Based on their most recent review, as of January 23, 2004, our Chairman and Chief Executive Officer, as co-principal executive officers, and our Chief Financial Officer have concluded that our disclosure controls and procedures are effective to ensure that information

required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to our management, including our Chairman, Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure and are effective to ensure that such information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. While we are in the process of formalizing certain of our control procedures, there were no significant changes in our internal controls or in other factors that could significantly affect those controls subsequent to the date of this evaluation.

#### PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

See Note 8 to Notes to Consolidated Financial Statements, which is incorporated herein by reference.

#### Item 6. Exhibits and Reports on Form 8-K

#### (a.) Exhibits

- 10.2B Second Amendment, dated February 23, 2004, to Employment Agreement with Vincent K. McMahon (filed herewith). \*
- 10.4A Amendment, dated February 23, 2004, to Employment Agreement with Linda E. McMahon (filed herewith). \*
- 31.1 Certification by Vincent K. McMahon pursuant to Section 302 of Sarbanes-Oxley Act of 2002 (filed herewith).
- 31.2 Certification by Linda E. McMahon pursuant to Section 302 of Sarbanes-Oxley Act of 2002 (filed herewith).
- 31.3 Certification by Philip B. Livingston pursuant to Section 302 of Sarbanes-Oxley Act of 2002 (filed herewith).
- 32.1 Certification by Vincent K. McMahon, Linda E. McMahon and Philip B. Livingston pursuant to Section 906 of Sarbanes-Oxley Act of 2002 (filed herewith).

#### (b.) Reports on Form 8-K

The registrant filed a report on Form 8-K dated November 17, 2003 under Item 7, Financial Statements and Exhibits.

<sup>\*</sup> Indicates management contract or compensatory plan or arrangement.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

Dated: March 5, 2004

 $\boldsymbol{W}$  orld  $\boldsymbol{W}$  restling  $\boldsymbol{E}$  ntertainment , Inc. (Registrant)

By: /s/ P HILIP B. L IVINGSTON

Philip B. Livingston Chief Financial Officer

#### **CERTIFICATIONS**

- I, Vincent K. McMahon, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of World Wrestling Entertainment, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: March 5, 2004 By: /s/ V INCENT K. M C M AHON

Vincent K. McMahon Chairman (co-Principal Executive Officer)

#### **CERTIFICATIONS**

#### I, Linda E. McMahon, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of World Wrestling Entertainment, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: March 5, 2004 By: /s/ L INDA E. M C M AHON

Linda E. McMahon Chief Executive Officer (co-Principal Executive Officer)

#### **CERTIFICATIONS**

#### I, Philip B. Livingston, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of World Wrestling Entertainment, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: March 5, 2004	By:	By: $/s/P$ Hilip B. L ivingston			
		Philip B. Livingston Chief Financial Officer			

### Certification of CEO and CFO Pursuant to 18 U.S.C. Section 1350,

Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of World Wrestling Entertainment, Inc. for the quarterly period ended January 23, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Vincent K. McMahon as Chairman and co-Principal Executive Officer of the Company, Linda E. McMahon as Chief Executive Officer and co-Principal Executive Officer of the Company and Philip B. Livingston as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of her or his knowledge, based upon review of the report, subject to the qualifications noted below:

- (1) The report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the report fairly presents, in all material aspects, the financial condition and results of operations of the Company.

By: /s/ V INCENT K. M C M AHON

Vincent K. McMahon Chairman

(co-Principal Executive Officer)

March 5, 2004

By: /s/ L inda E. M c M ahon

Linda E. McMahon Chief Executive Officer

(co-Principal Executive Officer)

March 5, 2004

By: /s/ P hilip B. L ivingston

Philip B. Livingston Chief Financial Officer

March 5, 2004

February 23, 2004 Exhibit 10.2B

Vincent K. McMahon c/o World Wrestling Entertainment, Inc. 1241 East Main Street Stamford, CT 06902 Dear Mr. McMahon:

Reference is made to the Employment Agreement, dated October 14, 1999 and amended as of May 1, 2002, ("the Agreement"). The Agreement is hereby amended, effective January 1, 2004, by adding a new Section 4(e) thereto which shall read as follows:

"(e) <u>Use of Company Aircraft</u>. When the Company's aircraft is not in use for its business purposes, the aircraft may be used for the personal travel of the Chairman, the Chief Executive Officer, members of their immediate family and their invited guests. Such use is permitted for the following reasons: the personal safety of the Chairman and Chief Executive Officer; and to limit the "wear and tear" on such individuals arising from the extensive nature of their business travel and their high profile among members of the public. For any personal use of the aircraft in accordance in this Section 4(e), compensation shall be attributable to the appropriate employee of the Company at a rate equal to the higher of (x) 120 percent of first class airfare for comparable travel; or (y) rates prescribed by applicable IRS regulations. The amount of such use, and the resulting imputed income to the Executive and cost to the Company, shall be reviewed regularly by the Company's Compensation Committee.

As amended hereby, all terms, conditions and provisions of the Agreement shall remain in full force and effect.

 $\boldsymbol{W}$  orld  $\boldsymbol{W}$  restling  $\boldsymbol{E}$  ntertainment ,  $\boldsymbol{I}$  nc .

By: /s/ L OWELL P. W EICKER, Jr.

Governor Lowell P. Weicker, Jr. Chairman, Compensation Committee

- and -

By: /s/ P HILIP B. L IVINGSTON
Philip B. Livingston
Chief Financial Officer

AGREED:

/s/ V INCENT K. M C M AHON

Vincent K. McMahon

February 23, 2004 Exhibit 10.4A

Linda E. McMahon c/o World Wrestling Entertainment, Inc. 1241 East Main Street Stamford, CT 06902 Dear Mrs. McMahon:

Reference is made to the Employment Agreement, dated October 14, 1999 ("the Agreement"). The Agreement is hereby amended, effective January 1, 2004, by adding a new Section 4(e) thereto which shall read as follows:

"(e) <u>Use of Company Aircraft</u>. When the Company's aircraft is not in use for its business purposes, the aircraft may be used for the personal travel of the Chairman, the Chief Executive Officer, members of their immediate family and their invited guests. Such use is permitted for the following reasons: the personal safety of the Chairman and Chief Executive Officer; and to limit the "wear and tear" on such individuals arising from the extensive nature of their business travel and their high profile among members of the public. For any personal use of the aircraft in accordance in this Section 4(e), compensation shall be attributable to the appropriate employee of the Company at a rate equal to the higher of (x) 120 percent of first class airfare for comparable travel; or (y) rates prescribed by applicable IRS regulations. The amount of such use, and the resulting imputed income to the Executive and cost to the Company, shall be reviewed regularly by the Company's Compensation Committee.

As amended hereby, all terms, conditions and provisions of the Agreement shall remain in full force and effect.

 $\boldsymbol{W}$  orld  $\boldsymbol{W}$  restling  $\boldsymbol{E}$  ntertainment ,  $\boldsymbol{I}$  nc .

By: /s/ L OWELL P. W EICKER, Jr.

Governor Lowell P. Weicker, Jr. Chairman, Compensation Committee

- and -

By: /s/ P HILIP B. L IVINGSTON
Philip B. Livingston
Chief Financial Officer

AGREED:

/s/ L inda E. M c M ahon

Linda E. McMahon